



WESTIN HOTELS

Homefront

FOR WESTIN HOTELS CORPORATE OFFICE EMPLOYEES

MAY 8, 1985

WHEN IT'S MONEY TALK, LOIS LISTENS

Your United Airlines Employee Credit Union (UALECU) "financial advisor", Lois Anderson, will be visiting the corporate offices on Wednesday, May 15. If you're interested in starting a savings account, need a loan, considering your next IRA, want to know more about UALECU's new revocable trust account service or just want to chat, Lois would like to meet with you.

She will be available at Harry's on Sixth from 10 to 12 a.m. and from 2-4 p.m. Stop by just to say "hi" ... or to get some straightforward money matters advice.

AN OFFER TO GET PHYSICAL

From the basement-level Clark Hatch Fitness Center comes an offer that, as they put it, "you shouldn't refuse."

Their offer ... any Westin employee who signs up as a new member at Clark Hatch will not be charged dues for June or July. With monthly dues at \$32, this means a savings of \$64. You merely pay the one time enrollment fee and nothing else until August. Their offer objective is to see that all Westin people develop and maintain a fitness lifestyle.

Clark Hatch offers a swimming pool, spa, saunas, steam, massage, exercise rooms equipped with effective, modern conditioning equipment, a nutrition center and a team of top fitness experts dedicated to your good health.

Further, your Clark Hatch membership card is good at 42 Clark Hatch centers throughout the world. If you're interested in the offer or want more info,

call 624-9020 and ask for Larry, or drop down and ask to see the facilities.

. . . AND FROM PLANTES & FLEURS

If you've been taken by the Danish paper cutouts displayed by our lobby florists, you can take one (or more) at a 20% discount off regular price. This during May only. Also during this merry month, P&F is offering a 10% discount on all foliage plants. These are specials for Westin folks, so be prepared to show some I.D. Also, their new hours are from 7 a.m. to 5 p.m.

WELCOME FLETCH

From out of the East (Bethesda, MD) comes Fletcher "Fletch" Waller to the 15th floor of the Westin Building as the newly named executive vice president-Marketing effective as of May 1. Fletch comes to our Westin family from Marriott Hotels and Resorts where for the past three years he has been senior vice president-Marketing and Sales and vice president of the Marriott Corporation.

In announcing the appointment, CEO Harry Mullikin noted, "Fletch brings to the new position exactly the kind of consumer marketing, problem solving and leadership talents needed to help Westin achieve a more market-driven orientation."

The announcement also noted that Bill Newman has been appointed to the new position of senior vice president-Sales reporting to Fletch, who, in turn, reports to Dwight Call.

A warm welcome, Fletch, to Westin and to the West.

WHAT IS DISCOVERIES DOING IN INDIANAPOLIS?

In its first move outside the Westin family, Discoveries will soon be setting up shoppe in Indianapolis, Indiana. An 1,800 SF Discoveries gift shoppe is taking shape in a location between the new 365-room Embassy Suites hotel and the Claypool Mall in Indianapolis. Jim Crimmins says the projected opening is scheduled for July 1 or thereabouts.

...TIME TO COME TO THE AID OF THEIR PARTY

If you've ever hosted a big bash or have ever had the desire to help plan one, this is for you. Westin's Employee Relations Manager, Barb Ogle, is looking for some enthusiastic volunteers to assist in producing the biggest appreciation party of the year - the annual Employee Awards Banquet - set for Wednesday, June 26 at The Westin.

If you have at least five years service with Westin and would like to try your hand at creating a format for the evening's festivities, selecting a menu, or handling entertainment, give Barb a call on X8935 and tell her you're on.

DEEP IN THE HEART OF EL PASO

Announced in late April, another newcomer to Westin's growing list of new properties. This, an oldie but goodie located in downtown El Paso, Texas, is to be known as The Westin Paso del Norte.

The original hotel structure, built in 1912 and listed on the National Register of Historic Structures, has been completely gutted and is now being restored. Restoration includes the addition of a new 17-story guest room tower.

Meeting and function space will include an 8,320 SF ballroom, the largest in El Paso, plus eight meeting rooms. Among the F&B outlets will be a fine dining room, a casual dining room, grill, garden room and lounge. Other features include an

indoor swimming pool plus a parking garage for over 250 vehicles.

The Westin Paso del Norte is located within ten minutes of the airport and walking distance to the U.S.-Mexican border and the city of Juarez. Opening is scheduled for the first quarter of 1986.

NEW LOOK FOR PERSONNEL DIVISION

The Corporate Personnel Division has recently undergone a reorganization that, according to Walker Williams, director of personnel, will "more effectively position itself to serve the company's new business strategies."

The who's where without benefit of an organization chart: Cliff Slade as manager, Compensation and Benefits; Cherie Ohlson, manager, New Project Systems; Tom Moore, manager, Personnel Systems (Tom recently joined the Division from director of personnel at The Westin Bonaventure); Barb Ogle, manager, Employee Relations, which now includes Internal Communications; Greg Sadler, manager, Human Resources Development.

'STREET OF DREAMS' WANTS YOU

Once again Westin volunteers are needed to serve as hosts at the annual "Street of Dreams", a showcase of 12 newly constructed and decorator-furnished homes valued from \$350-550,000. This year's event, at the Starwood Development in Redmond, is scheduled from July 11 to August 13. You and members of your family and friends are needed to act as host-greeters for as many 5½-hour shifts as you wish.

Besides being a lot of fun, your volunteer service goes for a good cause. Since the Children's Home Society of Washington has taken on the volunteer host project, the "Street of Dreams" developers has committed a \$30,000 donation to support the Society's very worthy activities.

An added bonus -- all volunteers will receive two complimentary passes to the "Street of Dreams" so that you and your

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guest may return at any time to tour these fabulous homes at your leisure.

To sign up simply call Deborah Reed at the Children's Home Society, 524-6020, and let her know what date shifts would be best for you. Do it now so you won't forget and be sure to mark your calendar.

THE GREAT WESTIN GOLF CLASSIC?

A consistent corporate offices tradition over the past 14 years has been the Annual Westin Golf Classic. That tradition continues ... but only if someone out there comes forth to volunteer their services to chair the event. Interested? Call Barb Ogle (X8935) and let her know. Need someone by Friday, May 31 or it's a no go.

POPPING UP ON THE TK FILE

- Beat The Bridge Run: Get your entry forms in right away. Send to Steve Malcolm, DISC. The Junior Diabetes Foundation blesses you. The run date, by the way, is Sunday, May 19.
- Volleyball Sign Ups: Debi Briest (X8906) is still looking for more participants for the Westin volleyball team. The first game is scheduled for Wednesday, May 15 at Evans Pool in Greenlake.
- Thurston-Dupar Inspirational: Nominations for this prestigious employee award are still being accepted. But get them in to Barb Ogle, PER7 soonest.
- Bruce Pierce Memorial Scholarship: Last call. Send in your application to Kris Olsen (PER7) no later than the end of this week. Any questions, call her on X5080.

FILED UNDER 'MISC'

- Those pounding, drilling and crunching sounds that have been distracting your reveries from the garage-side of the building are due to a remodeling project to add parking spaces to the garage roof.

Word has it that this new roof parking will be offered at discounted rates.

- All the dial-out phone problems (well, maybe not all) we've been experiencing recently have been corrected. Warren Sakai points his finger at the culprit -- a malfunction at the PNB central offices.

PEOPLE

A Westin Welcome to: Fletch Waller, executive vice president, Marketing (X6560); Asher Wilson, development counsel, Legal (X3181); Nikki Horst, customer service rep (X8946); Linda Garnitz, senior interior designer (X6566); Margarita Clement, accounting clerk (X5229); Barbara Johnson, interior designer (X6566)-- all in Design International.

Moving around: Gabe Fonseca, publications from the Marketing Division to the Personnel Division on 7. Same extension. Ken Mallory, vice president-growth from floor 15 to floor 14. Same extension.
