



Shellegram

Deer Park Manufacturing Complex

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Meaux solves safety quote mystery, wins certificate

Pat Meaux of Personnel South won the "Notable Quote" contest. This achievement brought her a Pecten Gift Certificate, presented by Rick Erickson, Superintendent, Health and Safety. The certificate is the same as those awarded to work groups for safe work periods in the Complex Safety Recognition Program. They can be applied individually for gifts from a special catalogue or saved to apply for gifts of higher value.

She earned this prize by identifying the following quote that appeared recently on the Safety South announcement board: "Out of this nettle, danger, we pluck this flower, safety."

As Meaux correctly responded, it came from the pen of William Shakespeare and appeared in "Henry IV, Part One" (Act II, Scene III).

Said Erickson at the ceremony, "Safety, of course, is a subject often discussed and written about, and every now and then we welcome the chance to gain a different perspective. I just hadn't realized that Shakespeare was a Safety Man."

How did Pat Meaux manage to recognize the lines from the Immortal Bard? "They were quoted in a book I was reading, and I remembered them from the Complex board," she reveals. The book was "The Lord God Made Them All" by best-selling English veterinarian-author James Herriot. As she recalls, two vets had just saved the mother of a newborn calf from almost certain death, and one of them calls



THE WINNER — A Pecten Gift Certificate is presented to Pat Meaux (r), Safety South, for identifying the mystery quote that appeared on the announcement board. Health and Safety Superintendent Rick Erickson does the honors.

forth the Shakespearian lines selected for the contest.

Lois Guthrie of Safety South, who suggested the contest, interprets the lines to mean, "Life is filled with pitfalls, and to remain safe and free from harm, one must think about the matter at hand and act accordingly."

If you come across a quote applicable to safety, send it to Lois Guthrie (S-MOA Room 101). Include the title of the literary work, the author's name, and a brief explanation of how it was used and how it is appropriate for us at home, work or play. If it's used as a "Notable Quote," you win a Pecten Certificate.

'Attribute of the month' honored by Environmental Operations

Environmental Operations selected operator Norris Hatton from the South Effluent Treater over five other nominees in September as the person who best exemplified the attribute of being "alert to his surroundings."

In October, Environmental Operations named Operator Terry Harden, also from the South Effluent Treater, as the individual who best exemplified the safety attribute, "Thinks ahead before he acts."

Each winner received an Environmental Operations baseball cap, a silver dollar, and lunch with the individual who nominated him.

"The Department wants to recognize those attributes that are exhibited by in-

dividuals who accept responsibility for their own safety and that of others," explains Manager Jerry Ivie.

For this program, Environmental Operations developed a list of 12 attributes to be singled out, one each month. At each foreman's meeting a foreman expounds on the attribute to be highlighted in the coming month.

Hatton won his award for observing and reporting acid spraying onto 19th Street near the Refinery entrance road. Said Foreman Herb Miller, "This could have caused safety and environmental problems, but because Mr. Hatton kept a sharp lookout, we were able to correct a potentially bad situation."

Harden was honored for "very thorough preparation and precautions taken before changing out chlorine cylinders at the South Effluent Treater," states Foreman Butch Kahanek.

Awards will be presented over the next 10 months to those best demonstrating the following attributes: understands management expectations, satisfaction in safety accomplishment, believes it can happen to him (me) anytime, anticipates what could go wrong, understands and practices the safe way, calls attention to safety problems, corrects unsafe conditions, regards injury as undesirable, understands one's limitations, willing to ask questions.

Classifieds

FOR SALE

1981 Buick Century Limited. V-six, loaded, four-door, jadestone, exceptionally clean, 21,000 miles. \$6,975. Telephone 643-1350 after 5 p.m.

1980 Chevrolet Custom Deluxe pick-up. 3/4 ton, 350 engine, loaded, five new tires, excellent condition. \$6,600. Telephone 482-2883 after 5 p.m.

1980 Datsun 4X4. Air, AM-FM, eight-track, 18,000 miles. \$6,250. Telephone 476-4134.

1980 Plymouth Champ. Excellent condition, fully loaded. \$4,300. Telephone 471-1760.

1980 Yamaha YZ 125. Good condition. \$750. Telephone 479-4331.

1977 Monte Carlo. Power, air, automatic transmission, cruise, AM-FM. \$2,475. Telephone 932-9698.

1977 Pontiac Le Mans station wagon. Good condition, high mileage-low price. \$2,000. Telephone 1-938-3763.

1976 Ford Granada Limited. Automatic, air, AM-FM stereo, V-eight engine. Price reasonable. Telephone 946-3359.

1974 Ranchero pick-up. Air, automatic, Gem Top camper. \$500. Telephone 473-4616 after 4:30 p.m.

1968 Chevrolet mini-motor home. Six cyl., self-contained, furnace. \$1,800. Telephone 674-0278.

1965 Impala Super Sport. Original owner, great condition. \$999. Telephone 944-7343.

Monarch 14-foot flat-bottom DTW. Highlander tilt trailer. 25-hp Johnson electric start. \$900. Telephone 487-1718.

1960 Evinrude. Three hp, good condition. \$125. Telephone 944-4765.

1977 sailboat. 22-foot Windrose. 1978 Chrysler six-hp outboard, many extras. \$6,500. Telephone 333-9576.

440 CID motor. Disassembled, with heavy-duty block. \$250. Telephone 471-8013.

Utility trailer. 55 X 78 inches on steel frame and springs. Spare tire, lighting and

chain, removable box. \$200. Large 10-speed bicycle. \$75. Telephone 944-3789.

Kenmore dryer. \$100. Telephone 470-1358.

40-gallon aquarium. Cover, light, heater, gravel-bubbler, power filter, wrought-iron stand, ornaments. \$50. Telephone 481-5630.

American Eskimo Spitz puppies. Nine weeks old, shots, registered. \$100. Telephone 479-6679.

25 acres, western Arkansas. In Quachita Mtns., part wooded, with large two-story brick house, two large storage buildings. Owner financed at 10 percent, with substantial down-payment. High 90s. Telephone 501-394-5119 or write Rt. 2, Box 293A, Mesa, Arkansas.

Home in Deer Park. Heritage section, five years old, 1,560 sq. ft., four br. two baths, two-car garage, fp, new 16 X 32 pool. Equity and take over payments with 9.5 percent or new loan. \$78,000. Telephone 479-1350 after 6 p.m.

Deer Park home. Three br, two baths. two-car garage, four years old. \$57,800. Telephone 476-5916.

1981 mobile home, LaPorte Park. Three br, 1½ baths, fenced yard. \$19,500. Telephone 470-1897.

Deer Park home. Custom built, brick, 2,486 sq. ft., four br. 2½ baths, room for office or library, two-car attached garage with openers, dbl. insulated windows, central air and heat, all electric, fenced yard. 1005 Ivy Street. For sale or lease with option to buy. \$700 month, \$350 deposit. Owner will finance with small down payment at 11½ percent for 30 years. Telephone 479-2500.

For lease in Clear Lake City. New 3-2-2 house in cul de sac, drapes. Deposit required. Telephone 488-6648 after 5 p.m.

Two lots, Grandview Cemetery. \$500. Telephone 479-7243.

Earnings dip

Shell Oil earned \$442 million in the third quarter and \$1.166 billion for the first nine months of 1982. These totals are down \$29 million and \$76 million respectively from the same periods of 1981.

Per-share earnings were \$1.45 for the quarter and \$3.78 for the nine months, compared to \$1.52 and \$4.02 respectively last year.

"The declines were due primarily to lower crude oil prices, lower natural gas demand and production, and generally lower economic activity," President John F. Bookout said. "Partially offsetting, were our highest production rates for both foreign and domestic crude oil in a number of years, and record earnings for any quarter in oil products."

Bookout said the Oil Products segment, which includes refining, transportation and marketing, earned a record \$138 million in the third quarter, an increase of \$17 million over last year. Segment earnings for the nine months increased \$33 million to \$272 million.

He added that lower raw material costs in this segment outweighed the effects of reduced selling prices in both periods. However, this benefit was partly offset by higher fuel costs and inflation. Nine-month earnings also benefited by about \$30 million from the April sale of our Ciniza, New Mexico Refinery, which represented about 2 percent of the Company's refining capacity.

Refined product sales volumes were about the same as last year in the third quarter and down 4 percent for the nine-month period.

The Chemical Products segment showed earnings of \$1 million through the first nine months of 1982, compared to \$35 million for the same period in 1981. Bookout said, "The improvement in Chemicals we hoped for six months ago has not materialized. If anything, demand and price continued to weaken during the summer."

Overall, Shell's net income share of the revenue dollar was 7.8 cents for the nine months, compared to 7.5 cents in 1981.



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