

TEXACO STAR

FOR EMPLOYEES OF THE TEXAS COMPANY



BIG CHIEF
"GOOD ROADS"
KANSAS CITY PARKS

LOOKING
OUT OVER
TEXACO PAVEMENTS





Every man from boyhood up is interested in Big Locomotives.

Now, this one shown above, while not the biggest in the country (it weighs only a little over a half million pounds) has hung up a great record.

In this photograph it is shown hauling the heaviest train ever hauled by a single locomotive.

The engine, a Mallet 2-8-8-2 type, is hauling eighty-five 120-ton steel gondolas, a distance of 125 miles.

The gross tonnage of this train is 13,175 tons. Maximum boiler pressure 240 pounds. There are a number of interesting points regarding this trip. The point we wish to emphasize is:

**This locomotive was lubricated perfectly with
TEXACO SUPERHEAT VALVE OIL**

The Road Foreman of Engines states that he rode the locomotive the entire distance and that the lubrication was perfect.

The perfect lubrication obtained here will be duplicated on the equipment under your charge, whether it consists of prime movers, electrical equipment, compressor units, shop machinery—anything at all.

There is a Texaco Lubricant for Every Purpose

Let us give you the right oil for the right place

The Texas Company, Dept. Z 17 Battery Pl., N. Y. C.

New York
Chicago
Houston



Offices in
Principal
Cities

EXECUTIVE RESPONSIBILITY

Several years ago when I had just been promoted to my first real job, I called on a business friend of mine who is a wise and experienced handler of men. I asked him what suggestions he could make about executive responsibility.

"You are about to make the great discovery," he said. "Within a week or two you will know why it is that executives grow gray and die before their time. You will have learned the bitter truth that there are no efficient people in this world."

I am still far from admitting that he was right, but I know well enough what he meant. Every man knows who has ever been responsible for a piece of work, or had to meet a pay-roll.

Recently another friend of mine built a house. The money to build it represented a difficult period of saving on the part of himself and his wife, it meant overtime work and self-denial and extra effort in behalf of a long-cherished dream.

One day when the work was well along, he visited it, and saw a workman climbing a ladder to the roof with a little bunch of shingles in his hands.

"Look here," the foreman cried, "can't you carry a whole bundle of shingles?" The workman regarded him sullenly. "I suppose I could," he answered, "if I wanted to bull the job."

By "bull the job" he meant, do an honest day's work.

At ten o'clock one morning I met another man in his office in New York. He was munching a sandwich and gulping a cup of coffee which his secretary had brought in to him.

"I had to work late last night," he said, "and meet a very early appointment this morning. My wife asked our maid to have breakfast a half-hour early so that I might have a bite and still be here in time. When I came down to breakfast, the maid was still in bed."

She lives in his home, and eats and is clothed by means of money which his brain provides; but she has no interest in his success, no care whatever except to do the minimum of work.

"The real trouble with the world today is a moral trouble," said a thoughtful man recently. "A large proportion of its people have lost all conception of what it means to render an adequate service in return for the wages they are paid."

He is a generous man. On almost any sort of question his sympathies are likely to be with labor, and so are mine. I am glad that men work shorter hours than they used to. I am glad they are paid higher wages, and hope they may earn still more.

But there are times when my sympathy goes to those in whose behalf no voice is ever raised—to the executives of the world, whose hours are limited only by the limit of their physical and mental endurance, who carry not merely the load of their own work but the heartbreaking load of carelessness and indifference in so many of the folks whom they employ.

—Bruce Barton.



LINWOOD BOULEVARD, KANSAS CITY

TEXACO ASPHALT MACADAM PAVEMENT LAID 1914 — PHOTOGRAPH 1920

TEXACO STAR

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JUNE 1921

No. 6

PRINTED MONTHLY FOR DISTRIBUTION TO EMPLOYEES OF
THE TEXAS COMPANY

"ALL FOR EACH—EACH FOR ALL"

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Address: Texaco Star, 320 The Texas Company Building Annex, Houston, Texas

"LET YOUR BOOKS WORK," is the text of a suggestion and appeal which is presented very strikingly by Mr. E. B. Parker, General Counsel of The Texas Company, in the leading article of this issue.

If we can get this message over to our principal stockholders and officers and leading employes, the response will surely be very gratifying.

We desire to arouse interest not only among those who will contribute books (and perhaps, later, funds), but also among all employes to read the books and periodicals that will be provided. There is no wish to "preach" or to guide, but only to place in their hands wholesome books which they will read with enjoyment as well as profit in the upbuilding of capacity and character.

If the readers of the *Texaco Star* will follow Mr. Parker's suggestion promptly and vigorously, the plan will be an unqualified success "from the jump." The libraries will soon be established at camps, refineries, terminals, etc., and we have no misgivings about a wholehearted response by the employes in making good use of them.

See the conclusion of the article, on page six, for full directions how to forward the books.

★ ★

To those who keep their files of the *Star*, it is suggested that the May 1920 issue gave a symposium on books and reading which might be agreeably re-read in this connection.

★ ★

No good book, or good thing of any sort, shows its best face at first.—*Novalis*.

★ ★

The great need is not that life be made easier but that men be made stronger.

Among the comments and recollections called forth by the death of the late Chief Justice Edward Douglass White, one told that often, while walking home from the Capitol, he would stop and buy a flower to carry it to his wife. On one such occasion he remarked to a friend who happened to be with him: "If you would keep your wife at home, be sure that your heart is there also."

★ ★

A library for employes, composed of picked books likely to awaken the understudies or operatives to more intelligent effort, better living—books that may lead them to "find themselves" in service—that may prove a stimulant and an aid to education or a help to advancement—may be money spent well. Care should be exercised in the selections, they should be made by people of judgment.—*William Post*.

★ ★

After the slow down of 1907 merchants and manufacturers in number admitted that they had been in need of an opportunity to go over neglected problems as related to costs and the proper handling of their product. That when the larger sales came again they would be ready to handle the business with exactness. During the dull period they had been able to think out and wring out features too long overlooked.

—*William Post*.

★ ★

Let the management reduce the number of its operatives from 10 to 25 per cent, with the approach of dull times and in the lay-offs pick the least efficient operatives or those who have been keeping down output, and what happens? The mill starts in to turn out more product than before lay-offs were made. That tells the tale.

—*William Post*.

★ ★

Thousands of men who employ labor were disgusted during the war and since the war with the manner in which a percentage of labor conducted itself, but we have not the right to overlook another large percentage of faithful labor, then and now; giving 100 per cent. effort—men and women of conscience and fidelity—who do not need to be watched.—*William Post*.

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A telegram from Tampico tells of the arrival there of Mr. and Mrs. Moran, and vouchsafes that Mr. Dan Moran and Miss Marie Farasey were married on May 28 in Cleveland, Ohio. Congratulations and all good wishes will overflow the hearts of friends near and far as this happy news spreads.

★ ★

The Editor regrets that it was not possible for him to attend the enjoyable meeting of the Texas State Press Association, June 9-11, at McAllen, Texas, in the Lower Rio Grande Valley where so much development of great resources is afoot. The *Texaco Star*, however, was kindly represented by Arthur Lefevre, Jr., and we have to record that he was elected to be the Association's "Poet" for the ensuing year. Faith being "the evidence of things not seen," it appears that the Third Estate therein lived up to its ideal of acting "with the courage of its convictions."

★ ★

A cuckoo is a bird that never builds its own nest, but always lays its egg in the nest of some other bird. Our country is crowded with cuckoos, all very busy laying eggs. They meet and plot. They harangue each other. They curse the house of Uncle Sam. They ask, "Who was George Washington, anyhow." They tell each other that private property is highway robbery. That is merely because they haven't any and want yours and mine without working for it.

—Owen Wister.

★ ★

What Would Have Happened?—Today I am wondering what would have happened to me by now, if fifty years ago, some fluent talker had converted me to the theory of the eight-hour day and convinced me that it was not fair to my fellow-workers to put forth my best efforts in my work. I am glad that the eight-hour day had not been invented when I was a young man. If my life had been made up of eight-hour days I don't believe I could have accomplished a great deal. The country would not amount to as much as it does if the young men of fifty years ago had been afraid they might earn more than they were paid. There were some shirkers in those days, to be sure, but they didn't boast of it. The shirker tried to conceal or excuse his shiftlessness and lack of ambition.

—Thomas A. Edison.

★ ★

Honors come by diligence; riches spring from economy.—*Chinese Maxim.*

Better save when young than slave when old.

Keep to the work you know best.

PERSONAL IDENTITY

Eternal form shall still divide
The eternal soul from all beside,
And I shall know him when we meet.

THE ANGEL

One night I dreamed that I was lately dead,
But feared to venture out of time and space—
The double cage that is our dwelling place—
Into a boundless liberty instead;
And while I lingered, hoping to be led,
I felt an air of wings upon my face,
Great power moving with majestic grace,
And saw a mighty angel overhead.

"Oh! not for me," I faltered, "such a guide,
But some more humble spirit whom I know.
There was a little brother, long ago;
And he would understand me, having died."
Then said the angel, very tenderly,
"Do you not know me, sister? I am he."

—Donald Marquis.

LIFE WISDOM

The wisdom of the wise and the experience
of ages may be preserved by quotation.
—Benjamin Disraeli.

When wisdom entereth into thy heart
and knowledge is pleasant to thy soul,
discretion shall preserve thee, and understanding shall keep thee.—*Solomon.*

A wise ignorance is rich soil from which
the seeds of *Knowledge* will bring forth
fruit, a hundredfold. "I do not know":
this is the beginning and the end of Wis-
dom. One who has never learned to say
"I do not know," has not the A B C of
education.—*Harold Bell Wright.*

There is no other passion that so much
transports men from their right judgment
as anger.—*Montaigne.*

How poor are they that have no pa-
tience!—*Shakespeare.*

It is right for him who asks forgiveness
for his offenses to grant it to others.
—*Horace.*

Vengeance is mine; I will repay, saith
the Lord.—*Moses.*

These six things doth the Lord hate,
yea, seven are an abomination unto Him:
a proud look, a lying tongue, and hands
that shed innocent blood, an heart that
deviseth wicked imaginations, feet that be
swift in running to mischief, a false witness
that speaketh lies, and he that soweth
discord among brethren.—*Solomon.*

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LET YOUR BOOKS WORK

E. B. PARKER, General Counsel, The Texas Company

Many times the reading of a book has made the fortune of a man — has decided his way in life.

— Emerson.

To the Stockholders, Officers, and Employees of The Texas Company:—

The Texas Company is your Company. It works for you, and you for it.

Team work spells efficiency, with resultant increased prosperity to us all,—remember that.

An opportunity is here offered for cooperative service to your Company without cost to you.

The object is the establishment of the "Texaco Circulating Library" through putting your idle books to work.

Are you in?

After the greatest war orgy in history, with the resultant demoralization and unrest inevitably following in its wake, the whole world is getting back to work.

All of the peoples of the world are coming to realize that their salvation lies in work, and that if every man, woman, and child would steadfastly and courageously set their minds to making at least two blades of grass grow where only one grew before, the unprecedented destruction and devastation and waste wrought by the war would soon be only a memory.

The men and women at the camps and refineries and terminals of The Texas Company need no admonition to work. They are on the job. I like to recall visiting and coming in contact with them on a recent inspection trip of the stockholders and officers of the Company. I like to think, not only of the men, but of their wives and daughters, who have the wit to forego and are willing to forego the bright lights, the tinsel, the noise, the bustle, and apparent luxury but real emptiness, of the city's passing show, in order to seize the opportunity to do their bit in actively assisting their husbands and fathers to seek out and bridle the hidden resources of nature, that civilization may be better served and the sum of the world's values, both directly and indirectly, enormously increased. I cannot but wonder if they themselves fully appreciate the wholesomeness of the lives they are leading. There is the opportunity to work, to do, to initiate, to create, to achieve; and they have had the vision, the constructive

imagination, and common sense to seize and capitalize their opportunities.

Each man who is earnestly, faithfully, and loyally putting forth the very best there is in him in the service of The Texas Company is matching his brains and brawn against the investments of its stockholders. He and they, acting either through or under the supervision of the directors and other officers, are working to a common end—the success and prosperity of the Company—in which both are investing, the one his labor the other his capital. Many of these men and women are investing both, occupying the dual position of stockholders and employees, and the time is not far distant when practically all of them will be in this class.

The conspicuous success and prosperity of this Company is due in no small measure to the wholehearted cooperation and team work between its stockholders and executives and its employees. All other considerations aside, it is good business policy to afford these employees every opportunity not only to live comfortably, in a wholesome atmosphere, but also reasonable opportunities for recreation, self-culture, growth, and development.

At some of the Company's camps and refineries and terminals are club houses and community houses which are already serving a most useful purpose. None of them, however, are equipped with books or periodicals, although most of them have space available not only to care for a circulating library but for reading rooms.

The value of books to any community is uncontested. Their peculiar value to most of The Texas Company communities is obvious. The impracticability of the Company's employees equipping themselves, situated as they are, with private libraries, is apparent. Through the wholehearted response which will be made to this appeal or suggestion they can and will be given access to a circulating library without cost to any one.

There is scarcely a stockholder or officer or employe of this Company who has not in his library, or lying about his home or

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stored away in his attic or in packing boxes, books that he has read and which are no longer working. This involves a distinct economic waste. If America is to lead the world, if The Texas Company is to set the pace for similar organizations, we must not only work ourselves, but utilize to the full all of the tools that are within our reach, and not permit any of our fields to lie fallow through lack of initiative. Let us gather up these unemployed books and put them to work in the community houses and clubs of The Texas Company. Indirectly they will be serving us, in that they will afford wholesome recreation, entertainment, and amusement, as well as assist in the growth and development of the men and women who are working with and for us. Many can and will in this way contribute several hundred volumes now lying idle.

The "Texaco Circulating Library" has been established. Arthur Lefevre, Jr., with headquarters at Houston, will act as the central agent in assembling and allocating to the various camps, community houses, and clubs the 10,000 volumes which,

as the minimum number, we trust will be contributed immediately under this plan. These volumes will, under Mr. Lefevre's direction, be shifted from time to time from one such community to another until the members of each have had an opportunity to read and consult every unit of the entire collection.

He is not asking for money—*yet*; only for books you do not really need.

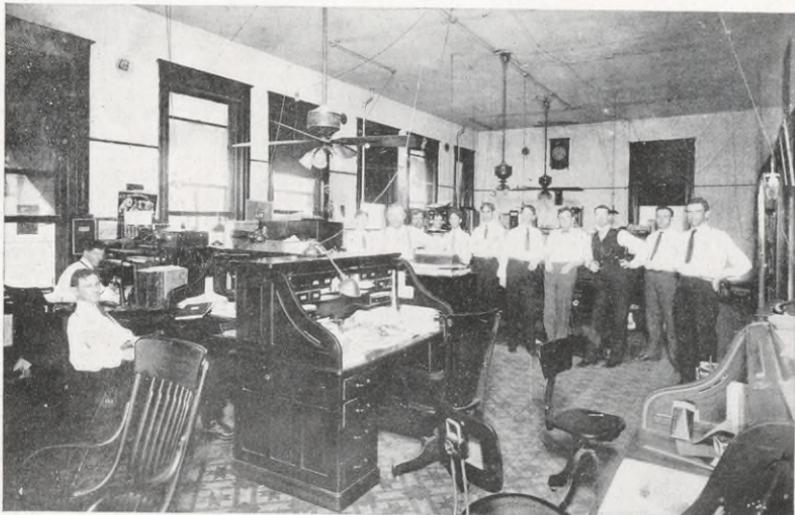
The men and women, the boys and girls, who will be served by this Circulating Library are playing the game. They are measuring up to *their* opportunities. Here is *our* opportunity to help them to help themselves.

Send books to Mr. Arthur Lefevre, Jr., The Texas Company, Houston, Texas.

Write Mr. Lefevre *today* and let him know the number of books he will receive from *you*.

Edwin B. Parker.

On all sides, are we not driven to the conclusion that, of the things which man can do or make here below, by far the most momentous, wonderful, and worthy are the things we call books?—*Carlyle*.



Accounting Department of The Texas Company in 1904

We are indebted to H. L. Stewart of Tulsa for this picture of the Accounting Department of The Texas Company in 1904. It shows the entire force at that time, with the exception of F. E. Hastings, who happened to be out of the office. It is interesting to note that up to January 1, 1920, eleven of these men were still with the Company.

Left to right, standing: W. H. Wagner, W. L. Rector, A. M. Donoghue, W. A. Powers, Earl Singleton, J. T. McGill, C. E. Pratt, H. L. Stewart, I. P. Chidsey, E. E. Thompson, Ira McFarland. Sitting: J. B. Rainey, Guy Carroll.

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Ward Highway — Kansas City Park System
Texaco Asphalt Macadam laid 1916, photographed 1920.

KANSAS CITY PARK SYSTEM

Old Bill Simpson rode that frenzied bay mare, with her knotty mane and her shaggy tail, through the flooded depths of Red Gulch away out in the Sierras. A bandit held him up. Bill resisted, was wounded in the fight, but escaped. On the wild mare's back he swam the swollen river, growing weaker with each effort from the loss of blood. At last, at dawn, he reached the home of poor little Johnny.—Bill's goal on that bleak Christmas morn. As he dropped the little toys at Johnny's door, he sank to the ground—dead from his fatal wound.

Bret Harte in his inimitable way tells us this story of a man's heroic act of charity, to provide a real Christmas for a poor sickly little lad. Behind such chivalric acts as these is this philosophy of the Bible: "As ye do unto the least of these, so also do ye do unto me."

These whole-souled men of vision, of foresight, of generous hearts, who conceive and make possible such monuments of child-welfare as the great Kansas City parks and playgrounds, are all Bill Simpsons. They may not ride wild horses through swollen rivers for the sake of children and their happiness, but they ride the rough chariot of mental toil in order to make little hearts gay and joyful.

Kansas City and its people deserve well the world-fame they have gained from their complete system of magnificent parks and boulevards. As the result of them, not only have the children of Kansas City a place to romp, play, and breathe pure air, but the grown-ups too may enjoy acres and acres of nothing but beauty—rich, unalloyed, natural beauty.

The attention of the country should be called to the marvelous parks and drive-ways of Kansas City. New towns are rising into cities, small cities are becoming larger, and the largest cities face the provision of beautiful spots for play and recreation.

Kansas City began active work on its park and boulevard system in 1895. Now the city has 1,992.25 acres of parks; 676 acres of parkways; 89.4 miles of improved boulevards and park drives, with an additional 37.2 miles of boulevard and park drives planned. Think of it!

No park system in the world has more features than Kansas City's. It contains a marvelous menagerie, swimming pools, tennis courts, picnic grounds, gymnasiums, ball field, bath houses, lakes for boating, and everything to satisfy one's desire for outdoor life.

Combined with this complete park system are miles and miles of modern well-paved

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boulevards and driveways. These excellent roads are located so as to allow for entrance and departure to the parks at any part or side of the city. The boulevards are built on easy natural lines and grades and along these connecting links the best residential districts have been established.

One idea behind making these roads of such high-class types, like Asphalt Macadam, is that they provide stability for real estate value,—since they not only serve as pleasure drives, but also as durable pavements for regular traffic.

In linking up an excellent system of

paved boulevards with a spacious and magnificent park system, Kansas City indeed sets an example that other cities well may emulate.

As Kansas City may be proud and even boastful of its excellent parks and boulevards, so also is The Texas Company proud that Texaco Asphalt has played such an important part in the building of Kansas City's magnificent roads.

The accompanying photographs (see front-piece) are only a few of those that might be taken showing the thousands of square yards of Texaco Asphalt roads that help make up the many miles in this fair city of the Southwest.

The worker who wanders from job to job, and from town to town, is following a rainbow that has no end.—*The Cooperator.*

The home makers are the men who find prosperity and happiness.



Yellow Tails, caught in Panuco River

Mr. Melvin D. Greer, Superintendent of Shipping, Export Department, New York, while at Tampico, Mexico, last March, accompanied Superintendent and Mrs. E. O. Smith on a fishing trip on the Panuco River. The ten fish (yellow tails) shown in the photograph were caught in about two hours, six being landed by Mrs. Smith and four by Mr. Greer. Mr. Smith enjoys the sport, but on that particular occasion was content to be a "looker on," and was kept busy trying to keep the fish from jumping overboard from the launch after being landed.



Mr. R. Quick, Master of the Ship "Edward Sewall," writes to the Texaco Star from Bath, Maine:

"I have been home for a little vacation. Went on a fishing trip with Mr. J. B. Drake in his seventeen ton yacht the 'Utoka.' The picture shows the largest fish caught and the writer was the lucky man. We caught forty-six cod in all and had a fine time."

"I'm glad Billy had the sense to marry an old maid," said grandma, at the wedding. "Why, grandma?" asked the son. "Well, gals is high-tighty, and widders is kinder overrulin' and upp-settin', but old maids is thankful and willin' to please."—*Tit-Bits.*

CRUDE OIL PRICES AT WELLS

May 1, 1921

Pennsylvania . . . \$3.50	De Soto \$1.90
Mercer Black . . . 2.73	Bull Bayou 1.65
Corning, O. 2.15	Crichton 1.50
Cabell, W. Va. . . . 2.16	Caddo Light 2.00
Newcastle 1.98	Caddo Heavy 1.25
North Lima 2.48	Vinton 1.25
South Lima 2.48	Jennings 1.25
Indiana 2.43	Spindletop 1.25
Princeton, Ill. . . . 2.52	Sour Lake 1.25
Illinois 2.52	Batson 1.25
Canada 2.88	Saratoga 1.25
Somerset, Ky. . . . 2.20	Humble 1.25
Ragland, Ky. 1.25	Goose Creek 1.25
California Light. . . 2.95	Markham 1.25
California Heavy 1.60	West Columbia. . . 1.25
Wyoming 1.75	Corsicana Light. . . 1.25
Kansas and Okla. . 1.75	Corsicana Heavy . . . 75
Cushing 1.75	Electra-Petrolia . . . 1.75
Hewitt 1.75	Ranger 1.75
Healdton 1.00	Burkburnett 1.75

CRUDE OIL PRICES AT WELLS

June 1, 1921

Pennsylvania . . . \$3.00	De Soto \$1.65
Mercer Black . . . 2.73	Bull Bayou 1.40
Corning, O. 1.90	Crichton 1.25
Cabell, W. Va. . . . 1.81	Caddo Light 1.75
Newcastle 1.98	Caddo Heavy 1.00
North Lima 2.08	Vinton 1.00
South Lima 2.08	Jennings 1.00
Indiana 1.88	Spindletop 1.00
Princeton, Ill. . . . 1.77	Sour Lake 1.00
Illinois 1.77	Batson 1.00
Canada 2.48	Saratoga 1.00
Somerset, Ky. . . . 1.80	Humble 1.00
Ragland, Ky. 1.25	Goose Creek 1.00
California Light 2.70	Markham 1.00
California Heavy 1.35	West Columbia. . . 1.00
Wyoming 1.50	Corsicana Light. . . 1.25
Kansas and Okla. 1.50	Corsicana Heavy . . . 75
Cushing 1.50	Electra-Petrolia . . . 1.50
Hewitt 1.50	Ranger 1.50
Healdton 1.00	Burkburnett 1.50

TEXACO STAR

DEPARTMENTAL NEWS

The Managers of the respective Departments have assigned to the gentlemen whose names are here given the duty of sending to the *Texaco Star*, so as to be received by it before the 25th day of each month, departmental news, photographs, and other items of general interest. Material for this purpose should be sent to them before the 20th of the month. All are invited to cooperate.

Refining Dept.	C. K. Longaker, Houston
Natural Gas Dept.	C. K. Fletcher, Fort Worth
Fuel Oil Dept.	E. B. Foyner, Houston
Railway Sales Dept.	J. A. Brownell, Houston
Marine Dept.	J. Nicholle, Port Arthur
Legal Dept.	H. Norris, New York
Treasury Dept.	H. Tomfohrde, Houston
Comptroller's Dept.	B. E. Emerson, Houston
Insurance Dept.	P. A. Masterson, New York
Sales Dept. S. Territory	C. M. Hayward, New York
Sales Dept. N. Territory	R. C. Galbraith, Houston
Asphalt Sales Dept.	Personnel Committee, N. Y.
Export Dept.	C. E. Murphy, New York
	J. B. Nielsen, New York
Purchasing Dept.	J. A. Wall, New York
Railway Traffic Dept.	J. T. Rankin, Houston
Producing Dept.	J. M. Fleming, Houston
Pipe Lines	Otto Hartung, Houston
The Texas Steamship Co.	Fred Carroll, Houston
	A. R. Weber, Bath, Me.

REFINING DEPT. Dr. J. E. Carr has left Port Arthur Works for Tampico, to resume duty as head of the health work there. We miss his good cheer and broad smile, and wish him success and happiness in his new field.

Port Arthur Works is proud of the second pair of Texaco twins, arrived at the home of H. W. Davis on Friday, June 13. Who says Friday, 13th, isn't lucky?

John Gallagher is always doing something different. All the new Texaco babies this month were boys, excepting his. She arrived May 3 with 9 lbs. to her credit, and her name is Mary Erma. F. L. Wallace on May 15 became the father of a husky little son, named Loring Scott. Those Efficiency engineers are beginning to come to the front all right.

Eloquents remain as popular as ever. On May 15 C. S. O'Neil and Miss Lola Todd put one over on everyone by going secretly to Beaumont where they were married. We offer heartfelt congratulations and best wishes.

On May 9, at the Presbyterian Church in

Houston, Mr. Jack Baer and Miss Cecil Hannan, the latter of Beaumont, were married. Again our congratulations and best wishes are offered.

WATER SHIPMENTS BY THE TEXAS COMPANY FROM PORT ARTHUR, TEXAS, MONTH OF APRIL, 1921

Refined—Coastwise	560,123 bbls.
Refined—Foreign	583,144 bbls.
	<hr/>
	1,143,267 bbls.
Crude—Foreign	5,238 bbls.
Total	<hr/>
	1,148,505 bbls.

WATER SHIPMENTS BY THE TEXAS COMPANY FROM PORT ARTHUR, TEXAS, MONTH OF MAY, 1921

Refined—Coastwise	296,919 bbls.
Refined—Foreign	361,471 bbls.
	<hr/>
	658,390 bbls.
Crude—Foreign	40,105 bbls.
Total	<hr/>
	698,495 bbls.

BAYONNE TERMINAL.—We all extend our deepest sympathy to W. J. Morey of the Cost department, in the recent loss of his father.

PROVIDENCE TERMINAL.—H. M. Herron, Assistant General Superintendent, recently visited us looking over the plant.

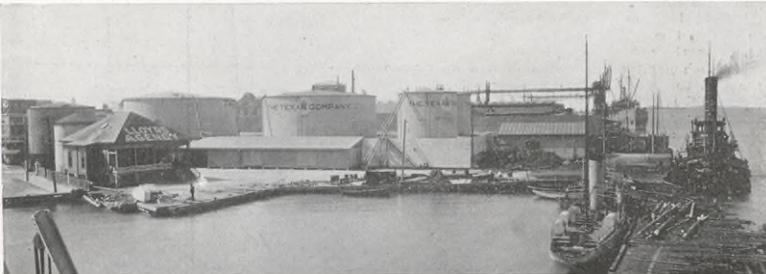
W. V. Winslow was also a welcome visitor in May. All of the baseball fans tackled him for assistance in organizing a baseball team.

Mr. and Mrs. Frank Rose welcomed another baby girl on May 10. Frank says he would like to have someone suggest a name, as this is the fourteenth child, with eleven living.

A May-Basket of a fine 8-lb. baby girl, named Rosemary, was left at the home of Mr. and Mrs. P. J. Burns on May 2. Pat says he has as many kinds as anyone now, with a little brother to keep her company.

William Patrick, Jr., arrived April 16 to gladden the home of William P. Fleming, one of our boiler firemen.

Mrs. William Axelson presented Billy with a bouncing boy on April 22. This makes an evenly balanced family as the boy will be a playmate for their little girl.



Key West Terminal

TEXACO STAR

AT THE TOP

Whenever you see someone up at the top,
 Don't imagine he got there by luck;
 For back of his glory lies many a story
 Of battle and struggle and pluck.
 He may seem to be taking things easy today
 And dodging the trials which irk,
 But the years of his past, from the first to the last,
 Were a constant succession of work.

Whenever you see someone crowned by success,
 Don't fancy he won it by chance;
 Though he's walking today on an easier way,
 And you cannot behold with a glance
 The scars of his battle, just keep this in mind—
 Life's laurels don't go to the shirk—
 And if you but knew his life history through
 You'd know that he once had to work.

Success doesn't come to the indolent hand,
 With busy men life is concerned;
 Be the man who he may, he will find on the way
 That its prizes all have to be earned.
 So whenever you gaze on a leader of men,
 Up on top where the glory is fair,
 You can know with his luck there were courage and
 pluck.

You can bet that he worked to get there.

—Edgar Guest.

NORFOLK TERMINAL.—The night schools of Norfolk and of William and Mary College closed their terms May 5. They were well attended by boys from Norfolk Terminal.

Those taking the W. and M. courses of Law and Accountancy were:

W. A. White, A. L. Simpson, D. C. Macon.

Taking other courses:

L. M. Landreth, Y. M. C. A. Drawing and Mechanical Engineering.

A. R. Canavan, I. C. S. Traffic Management.

L. M. Baum, I. C. S. Traffic Management.

M. D. Williford, I. C. S. Concrete Engineering.

H. F. Randolph, Alexander Hamilton Institute, Modern Business.

C. T. Edwards, Electrical Engineering.

Miss Edith White, Stenography.

James "Jesse" Oscar Lowe of the Cooper Shop was married to Miss Willa Virginia Harrell on April 20 at the residence of Rev. E. D. Stephenson, pastor of the Berkley Avenue Baptist Church. Mr. and Mrs. Lowe took the honeymoon trip to Washington, D. C. Jesse was a member of the baseball team of 1920.

N. L. Dale dropped in for a day on his way to Alabama. This is his home town, and he has a host of friends who were glad to see him.

A. L. Simpson, Treasurer of the Terminal Athletic Association, has issued a request to the members, both in the Office and in the Yard, to call on him after the first day of each month and pay their dues. It takes very little time from each one, and it would take a long time for him to go all around the plant. This we know will meet the approval of all. You know how hard Mr. Simpson goes after the ball at short stop, and that he is just as enthusiastically plugging to make the Association when he is playing that game so let's start a habit of all making it their game to create team work in this manner as well as the benefit side of it. The attendance at the last regular meeting held in Odd Fellows Hall was full of encouragement to the officers. Everybody had a fine time, felt at home, and that he was part of the show.

NATURAL GAS DEPT. Superintendent B. F. Kincaid of the Moran District, with his wife and son Eugene, will start May 12 for a visit to their old home in West Virginia, stopping on the way to attend the annual meeting of the American Natural Gas Association in Cincinnati May 16-19. This is a well earned vacation for Mr. Kincaid, as it is his first in seven years of faithful and efficient service in this Department.

FUEL OIL DEPT. Our attention has been called to T. E. Adler's recent record in helping the Sales Department dispose of a supply of soap. The first sale of 1 case was made April 4; on May 20 a total of 226 cases, or 11 tons, had been sold. His ingenuity in creating a market and his success in selling such a large amount in this length of time indicate real salesmanship.

RAILWAY SALES DEPT. "Normalcy" is the keynote at headquarters again, with the Boss back from his long travels. For how long?

Talking about travels, the far famed Gulliver is a slouch compared to our John Symons. J. E. S. has changed the slogan "See America First" to "See America Often." We find it a simple matter to figure the "Miles Per Pint" for the many locomotives using Texaco, but we would have to decline the problem of "Miles Per Pint" for J. E. S.

How many of our people saw the May 20 advertisement in Railway Age, "Two Letters and Their Significance?" It is a corker and Ed Burkhead is the proud daddy of it.

A tender romance that has been running along over in Atlanta District culminated recently in the death of "The Goose Girl." The facts in the case were sent us by Jack Ryan, who from this one incident alone might well be termed the Father of Romance. Sorry we can't give details here, but only Jack himself can supply the touching narration.

The Department extends a cordial welcome to L. H. Ledger, newly appointed Lubrication Engineer in California territory.

L. M. Jacobs is back in regular service again. He is becoming our "consulting expert" on Railroad Specialties.

Mr. and Mrs. G. L. Noble, with Eloise, Jack, and Penelope, expect to leave in the latter part of June for Holland, Michigan, where Mrs. Noble and the children will spend the summer. Mr. Noble staying a couple of days with them before going on to New York for the Products Committee meeting. Lawrence is working out of the Chicago Office and it will be convenient for him to run down for the week's end.

Take time by the forelock.—Thales.

TEXACO STAR



The smallest electric locomotive using Texaco

Lubricating Engineer A. D. Prendergast reports that some time ago this electric locomotive developed a squeak in her running gear and the general manager of the line, William Albert Prendergast, naturally consulted a lubricating engineer of the producers of the greatest of known lubricants. After your humble servant, the lubricating engineer, made a thorough investigation he recommended Texaco, and as usual Texaco did the work. The general manager reports that it is now over two months since Texaco Products were applied. The oil is so good we can not sell any more to this line soon, because it stays put so long. The said G. M., however, is a coming booster of Texaco and we hope some day to see him an active member of the Texaco family. He is at present 13 years old and sole owner of the Cracker State Express.



This little story would not be complete without a "showing" of the premiere danseuse of the family, who as the Little Dutch Girl lubricated her wooden shoes with Texaco.

SALES DEPT. S. TERRITORY **HOUSTON DISTRICT.**—Auditors Newton and Heyser are with us. Auditor Davis, on account of his health, is in Highland, California, trying to recuperate. Here's hoping he is enjoying his rest and that he will soon be with us.



White's Garage and Filling Station, Kountz, Texas Uses Texaco Products exclusively. Mr. White is designated by a cross mark above his head.

At the time of sending news to *Texaco Star* the Stations at Bryan, Cuero, Louise, and Shiner have made 100% on Verification of Accounts.

E. B. Smith has been appointed Agent at Bartlett, Texas. Welcome to the Texaco Family.

Miss Thelma Aten has been transferred from the Credit Department to the Superintendent's office, as stenographer to Sup't S. E. Monroe.



Making a delivery of Texaco Lube Oils Agent Clark and Salesman Langford, Gonzales Station.



Return from hunting—Five Point Station, San Antonio

DALLAS DISTRICT.—G. B. Heslep, Agent-Salesman at San Angelo, sends us the following announcement:

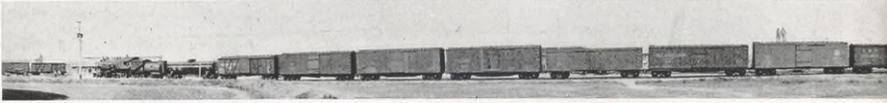
Mr. and Mrs. George B. Heslep announce the marriage of their daughter Hazael Ray

to

*Mr. Edgar Morgan Townsen
Wednesday April thirteenth
nineteen hundred and twenty-one
Fort Worth, Texas*

Dallas District wishes the happy couple a long, prosperous, and happy voyage on the Big Sea of Matrimony.

TEXACO STAR



TRAINLOAD of LUBRICATING OILS LEAVING

Agent L. L. Barber of Tyler, Texas, reports the death of his little daughter at his home in Tyler on April 25, 1921. The entire Texaco Family unite in sending Mr. and Mrs. Barber their deep sympathy.

AGENTS WITH 100% COLLECTIONS FOR APRIL

Anson	C. T. Harper	Goldthwaite	M. R. Weatherby
Athens	A. F. Wood	Hamlin	G. G. Hall
Baird	F. L. Walker	Hereford	C. P. Cockrell
Ballingier	Lee Butler	Honey Grove	W. F. Graves
Bonham	Ed. Brent	Marshall	J. E. Bowen
Brady	J. C. Galagan	Midland	J. S. Cordill
Cleburne	M. L. Wallace	Mineral	J. M. Heard
Coleman	R. D. Johnston	Post	R. S. Millard
Colorado	R. D. Hart	Quanah	C. F. Winbury
Comanche	O. H. Donaho	San Saba	B. C. May
Copperas Cove	J. A. Brooks	Seymour	T. S. Herrell
Corsecona	W. J. Cheney	Stamford	W. R. Donaho
Crockett	C. D. Towery	Tahoka	W. G. Tarrance
Dublin	F. A. Wieser	Terrell	Hugh Cowan
Eastland	R. F. Jones	Texline	J. L. Hill
Ennis	J. R. Williams	Weatherford	H. L. Tate
Forney	A. W. Riter	Winters	J. G. Key

Can the Texaco T's play baseball? We say they can. They have an average to date (May 23) of 764, having played 17 games and lost only 4. The Texaco T's consist of employees of the District Office and Dallas Station and Garage.



Ed Pache, auto mechanic, Dallas District Office, and his 29-lb. catch. Ed is mighty proud of his big S p o n b i l l Cat caught at Parson's Slue, Dallas County. He says: "I caught him on a trout line, too." Mechanics C. P. Whitney and C. V. Martin assisted Ed in pulling the big cat in. Ed says: "It's the real thing, and we didn't have any White Mule to help."

It doesn't make any difference what anybody says against you if it isn't true. If you deny an untrue charge made against you, a dozen others will spring up in its place. I've always been too busy to deny them.—*Harry M. Daugherty.*

Beware the fury of a patient man.—*Dryden.*

"Rastus, how is it you have given up going to church?" asked Pastor Brown.

"Well, sah, it's dis way. I like to take an active part, an' I used to pass de collection basket, but dey's give de job to Brotham Green, who returned from ovah thai-ah."

"In recognition of his heroic service, I suppose?"

"No, sah. I reckon he got dat job in recognition o' his having lost one of his hands."—*Argonaut.*

OKLAHOMA DISTRICT. — Another Trainload! If you will refer to your *Star* of February 1921, Oklahoma announced it would sell and ship two Trainloads of Lubricants in 1921. The picture shows the first one. A brief campaign of four weeks and our first trainload was complete. Now what have you got to say? You can't say times are bad, or orders hard to get! Oklahoma sold another Trainload of Lubricating Oil. You can't say the Trade is not buying. Oklahoma has proved that they will buy and buy just like you "sell them." Oklahoma wanted a trainload and *We Got It*. You can't say the Creditman won't pass your orders. Oklahoma had five cars turned down, but those twenty cars that did get by are nearly AAA with Dun and Bradstreet. You can't say the customers won't pay after they buy. Six cars in the train were sold for cash!

In other words, the Trainload of Lube refutes any and every argument against poor business, except the man himself. If *You* think hard times *You* have them,—but if you fight and make up your mind "It Can Be Done," *You'll Do It*.

We were extremely proud of our train last year. Many executives wrote us congratulatory letters, but this year's train we prize more highly than ever. It is the living and material embodiment of the Spirit of the Oklahoma District. "It Can Be Done"—*We Did It*.

But that isn't all. The August issue of the *Star* will show a picture of a Solid Train of Motor Oils from the Refinery direct to customers. Can you beat it? Two Trainloads with everybody hollering business is bad. It's all in the head, after all. We're making business good in Oklahoma. Come on, Gang! Let's Go!

As we send in these items Salesman R. J. Crane is leading in sales in the Trainload of Motor Oils. Go to it, R. J., we're betting on you.

Here is one of the very dignified telegrams received from E. F. Underwood, Agent at Sapulpa, Okla., known in the District as "Eat Freely" Underwood:

"Hot dog carload Motor Oil today that's two."

We don't care how dignified they are when such news as this comes over the wire.

TEXACO STAR



ARTHUR WORKS for OKLAHOMA DISTRICT



The 555 Tire Co., Little Rock, Ark.

One of Texaco's best customers in Little Rock and one of the most complete filling and service stations in the South. It is equipped with five guaranteed visible pumps, four guaranteed lubricating pumps, and there is a department for greasing, washing, battery and storage service in the rear. You can receive complete service under one roof; if your car needs washing, greasing, polishing, painting, repairs, tires changed, or anything done to the car, you can have it done under the supervision of the "555". Only Texaco to be had at this station.



Lucky Cross Oil Co., Wichita, Kansas

Strictly a Texaco Station on corner of Oak and Douglas. The owners, Messrs. Watt and Brickell, are shown in the picture. They are looking for more locations in Wichita and every one will be 100% Texaco.

DENVER DISTRICT.—Tank Truck Driver E. W. Elliott of Albuquerque, N. M., Station, in addition to his regular kerosene and gasoline business, sold during the month of April the following list of products. We use every reasonable means to encourage tank and truck drivers to become salesmen. This is a concrete instance of interest in

sales on the part of one driver which is worthy of general publicity.

1921	Product	Quantity
April 1	Motor Oil M	5 gallons
April 2	No. 1 Cutting Oil	1/2-2/5 Case
April 4	Vega Axle Grease	1-48/1 Case
April 6	Altair Oil	5 Gallons
April 7	Graphite Axle Grease	1-1/25 Case
April 8	Liquid Wax Dressing	1-12/1 Case
April 8	Altair Oil	5 Gallons
April 9	Motor Oil M	5 Gallons
April 11	Altair Oil	10 Gallons
April 11	Merak Oil	30 Gallons
April 12	Thuban Compound	1-1/25 Case
April 15	Motor Oil M	10 Gallons
April 13	No. 3 Grease	1/6-3/5 Case
April 14	Motor Oil M	1-12/1 Case
April 14	Graphite Axle	1-1/25 Case
April 15	Motor Oil M	5 Gallons
April 16	Thuban Compound	1-3/5 Case
April 16	Gas Engine Oil	5 Gallons
April 18	Motor Oil H	5 Gallons
April 18	Motor Oil H	5 Gallons
April 19	Altair Oil	30 Gallons
April 21	No. 3 Grease	1/6-6/7 Case
April 22	Motor Oil M	5 Gallons
April 23	Motor Oil M	5 Gallons
April 23	Motor Oil M	5 Gallons
April 26	Motor Oil M	5 Gallons
April 26	No. 3 Grease	1/6-6/5 Case
April 27	Motor Oil M	10 Gallons
April 28	Pinnacle Cylinder	5 Gallons
April 29	Thuban Compound	1-1/25 Case
April 30	Motor Oil M	5 Gallons

The Motor Oil Sales Campaign is being put over with a "whoop" by all representatives in Denver District. Of course, we expect to stand at the head of the list when the final results are in.

Agents R. L. Smith, Ft. Morgan, Colo., J. E. Brophy, Lowell, Ariz., U. G. Gilger, Lyons, Colo., C. S. Bowman, Omaha, Neb., and Salesmen J. B. Harris and A. K. Williams put on a "Distinguished Collection Service Medal" for month of April, having attained the 100% goal. Agents J. L. Gerrity, Santa Fe, N. M., M. O. Simms, Clifton, Ariz., J. W. Case, Tucson, Ariz., and Salesman E. W. Golden are on the "Honorable Mention" list.

Denver District has three more agencies in the last month, located at Hamilton, Mont., Sidney, Neb., and Boulder, Colo. These will enable us to handle better the trade in the sections in which they are located.

Week-end fishing parties are in vogue. The D. O. is deserted Saturday afternoon. Chief Accountant Schwert, Denver Agent G. W. Holland, and a few other Nimrods have had the honor of being the first to bring home the bacon this season. They attest to a catch of 49 fish the first afternoon. Wait till ye correspondent gets out!

Mr. Philip R. Walker of Denver District Office writes:

"Last night, while reading the *Texaco Star* for April, I was surcharged with Texaco and Easy Four to such an extent that I was impelled to deliver from my system the jingles on the attached sheet."

TEXACO STAR

LIZZIE'S SONG

When I knock or start to boil,
Just fill me up with motor oil.
This will be no dirty chore
Should you use an Easy Pour.

POUR, EASY POUR
(Tune: Casey Jones)

Rat tat! rat tat! Lizzie went;
Over her was busy bent.
Clever driver Patsy Moore,
Pouring oil from an Easy Pour.



A Mountain Home

District Office employees enjoy the hospitality of this summer cottage in one of Denver's mountain parks frequently, as it belongs to one of the bunch.



Office boys and Chief Accountant's stenographer

In a fastness of the Rocky Mountains. "Tis a privilege to be an office boy." Positions all filled.

NEW ORLEANS DISTRICT.—New Orleans still remains the important gateway between Houston and New York. In the past thirty days we have had the following visitors, and the presence of all of them was enjoyed very much: Mr. and Mrs. W. W. Bruce, Messrs. W. R. Ellwood and R. L. Saunders of the New York Office, and Messrs. T. J. Donoghue and C. P. Dodge of Houston. We appreciate highly the expression of Mrs. Bruce that she was very much impressed with New Orleans and would like to return, and we are looking forward to another visit from Mr. and Mrs. Bruce next February.

Mr. Dyer says he would like to express his appreciation of the splendid work done by the field forces of the District during the period of the audit, as well as to acquaint the Management with the high standard of the personnel of New Orleans District. Without the use of telephone or telegraph or any undue excitement, and eliminating entirely charging off of disputed balances, we made practically 100% verification. There were only three accounts unverified, and it was impossible to verify them for good and sufficient reasons.

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The house at Lee Circle, April 24, 1921

The site recently purchased in New Orleans on which will be erected a combined District Office building and an up-to-date filling station in keeping with the beauty of the location.



Patterson, La. Station — E. I. Seyburn, Agent
View from roof of Opera House.



The main street of Jackson, Miss.

On the day after the heavy rain of April 15. The two Texaco trucks shown were 4 feet deep in water.

Gold is tried by fire, brave men by affliction.—*Seneca.*

ATLANTA DISTRICT.—On April First (and it wasn't an April Fool joke) Agent C. A. McMurray at La Grange, Ga., gathered his henchmen—Tank Motormen C. L. Smith and Stake Motorman W. F. Bennett—around him and they resolved that every day during April they would make at least one sale of some product other than kerosene and gasoline. This feat was accomplished, and we wish to thank these gentlemen for the vigorous effort which made it possible.

TEXACO STAR



O. L. Smith, C. A. McMurray, W. F. Bennett
Agent and Tank and Stake Motormen, La Grange, Ga.



La Grange, Ga. Station



Barrel House, La Grange, Ga. Station

With great sorrow we report the death on April 26 of Cedric M. Levy, son of Salesman Charles W. Levy of Birmingham, Ala. Members of the local post of the American Legion attended in a body the funeral services from the family residence. Burial was in Forrest Hill Cemetery. Three sons of Mr. Levy served in France during the recent war. Cedric was in the Rainbow Division and was gassed on the battle front. His death was due to pneumonia hastened, doubtless, by weakened condition due to his having been gassed. We sympathize deeply with Mr. Levy and his family in their loss, but feel that they may be somewhat consoled, because—just as those who sleep 'neath Flanders' fields where poppies grow—Cedric died for his country.

We offer Statistical Clerk A. C. Fitzgerald of the District Office our sympathy in the loss of his brother—J. S. Fitzgerald—on Augusta, Ga., on May 16.

We should be numbered among the prophets. As predicted in the last issue, J. Raymond Rol-

lins, Assistant Agent at Atlanta Station, married Miss Barbara Lee, of Atlanta, on April 20. Even in this short lapse of time J. R. has assumed that look of contented domesticity associated with those Benedictus whose better halves have been "bawling them out" for coming home late for at least two years. The best wish we have for him is that his look of happiness may never be replaced by the harried, anxious expression which creeps over the countenance of the writer when the first of every month rolls around.

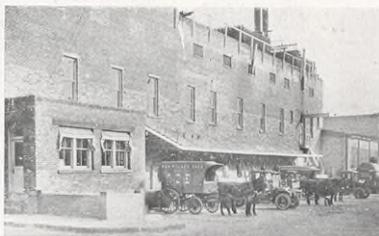
Miss Addie Pinkard—the "sweetest of them all" among our billing machine operators—became Mrs. H. J. Loudermilk on May 20, incidentally leaving the service of the Company. While we all dislike to see her go, she has our best wishes for the greatest happiness.

In Florida after the "tourist season" has passed, something is needed to brighten up the hearts of those who must stay there all summer. R. F. Grice, Clerk at Palatka station, has a formula for keeping happy, which he expresses in rhyme:

Boost and the world will boost with you,
Kick and you're on the shelf;
For the world gets sick of the one who kicks,
And wishes he would kick himself.

Boost when the sun is shining,
Boost when it starts to rain;
If you happen to fall don't stop to bawl,
But get up and boost again.

Boost for your own advancement,
Boost for the things sublime;
For the one who works will reach the top
With a smile every time.



The Carolina Public Service Corp., Charleston, S.C.
Agent Nickles says: "This plant uses only the highest grade oils. No competitive products go into this plant, either for lubricants or fuel."



The Carolina Public Service Corp., Charleston, S.C.
A believer in Texaco Products. As "Uncle Bill" Reynolds says: "Once the oil using concerns become addicted to The Texas Company's products, there is no breaking the habit."

TEXACO STAR

SALES DEPT. Advertising Division. —
N. TERRITORY Married: April 27, 1921,
Mary J. Donnellan—
Francis X. Griffin. This is the basis of our
indictment against Dan Cupid:

Now it is, that, in order to make happy the
aforesaid Francis X. Griffin, a great loss has
been caused not only to the Advertising Di-
vision but to many others working in and visiting
the New York Office where Miss Mary's
ready smile and the flash of her blue eyes will be
sadly missed.

Her ready wit and sunny nature endeared her
to all of us, and the sure nimble flash of her
fingers over the typewriter keys was the envy
of all our visitors.

We do not think that Miss Mary would like
us to tell exactly how long she was with us,—
unless we explain that it is quite certain that
she put up her pig-tails and doffed her school
girl dresses in order to look grown up enough
to come to work. So we'll tell it. She served
the Advertising Division faithfully for a few
months short of ten years, and the wrench she
caused when she told us that the date had been
set can well be imagined.

But, for Miss Mary's sake, we'll pardon Dan
Cupid and Francis X., and hope that the little
home they are establishing in Jersey City will
be a veritable love nest for many years to come.

Finally, Miss Mary, may you have the luck
of the Irish as you certainly have the good
wishes of all who knew you in The Texas Com-
pany.

Mrs. J. F. Forsyth,
Front Royal, Va.

Dear Madam:—Our Philadelphia Office has sent us
a copy of the "Warren Sentinel," containing an advertise-
ment for Texaco Products which we are given to un-
derstand was composed by you. This poem is very
interesting and does what few verses do, namely,—it
carries a good advertising message.

We are pleased at all times to see matters of this
kind and we are awaiting any future efforts with great
interest.

We want to pass this on to the rest of our organiza-
tion and are taking the liberty of sending it to the
editor of the Texaco Star with the thought that he will
probably print it and thus give it publicity in our house
organ.

Yours very truly,

L. A. Jacob,
Supt. Advertising Division

I'LL SAY

If you want your motor to run smooth and true,
With never a knock to make you feel blue,—
Take the hills like a bird,—let me whisper to you,
Buy Texaco.

If you're driving for pleasure, you'll find it, I'm sure,
And if out for business, your judgment's secure
If you fill up your tank with the Gas that is pure,
Buy Texaco.

If you lubricate well, from all worries you're free;
Whether Medium or Heavy is needed, just see
What a wonderful difference in your engine there'll
be.

Buy Texaco.

Your gears will last longer, no stripping there'll be,
If Thuban Compound is used freely, you'll see
How smoothly 'twill run. Take this tip from me,
Buy Texaco.

A word to the ladies—if from smoke you'd fly,
Our Crystallite Oil you most surely must buy
For cooking: it's cleanly and smokeless, that's why.
Buy Texaco.

Lub. Sales Supervision, Northern Terri-
tory, is quiet and lonely these days. We
miss the effervescent camaraderie of our
little Mae Edythe Tobin, since she aban-
doned the Noiseless for the coffee-grinder.
Maisie's been with us for the last three
years, so why shouldn't we miss this smiling
little elf who was always in the best of
spirits? However, our loss is Francis X.
McFarland's gain, and we all join in wish-
ing Mae and her partner through life the
best of everything.

NEW YORK DISTRICT.—After nearly five
years of service with the Company, our co-
worker and friend J. J. King severed his
connection with this Company on May 15.
On the eve of his departure the boys of
the office presented him with a portfolio
and traveling bag as a token of their friend-
ship. He has accepted a responsible posi-
tion with another concern in New York
City, and we are sure that all his friends in
The Texas Company join us in wishing
him continued success.

Early in May W. R. Ellwood and R. L. Saun-
ders left for a trip to Houston, Texas. We sent
them away with a smile and some smokes and
candy. The latter, Mr. Ellwood admitted, touched
his weak spot.

Our general manager, Jimmie Cunningham, who
is showing ability which will soon class him
among the Napoleons of base ball, is making
an earnest and just appeal that every employe
who possibly can shall attend the games our
team plays during the summer. A good rooting
gallery encourages the team to produce its very
best efforts, and it is to be hoped that this call
will be heartily responded to.



Getting away from coal strike troubles

Texaco Fuel Oil Barge No. 63 bunkering S. S.
"Bergensfjord," of the Norwegian American Line, with
14,000 barrels of Texaco Bunker Oil C, in New York
Harbor on March 25, 1921. Photograph by F. Hoff-
man, New York Marine Salesman.

The more you work the less you worry.

TEXACO STAR



Ogdensburg, N. Y. Station

This is New York District's Canadian border station situated on the St. Lawrence River.



Ogdensburg City Water Works

Lubricated throughout with Texaco Products.



The Standard Shade Roller Company, Ogdensburg, N. Y.

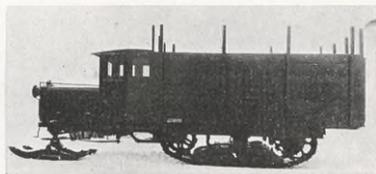
This plant is lubricated throughout with Texaco Oils and Greases.

HONOR ROLL—100% COLLECTION EFFICIENCY

Everything on "A" List March 31 Collected in April

J. D. Brown	Ag't.	Babylon	Long Island Ter.
J. F. MacMillan	Ag't.	Greenport	"
W. F. Sinderhauf	Ag't.	Mineola	"
R. H. Laby, Jr	Ag't.	Patchogue	"
F. J. Silkworth	Ag't.	Port Jefferson	"
F. C. Mott	Ag't.	Sag Harbor	"
A. E. Guffin	Ag't.	Amsterdam	Albany Territory
E. G. Simmons	Ag't.	Chatham	"
F. T. Spencer	Ag't.	Cobleskill	"
F. J. Gohl	Ag't.	Hudson	"
C. B. Morris	Ag't.	Saratoga Springs	"
J. A. Davis	Ag't.	Schenectady	"
E. M. Daley	Ag't.	Ticonderoga	"
U. J. Delahay	Ag't.	Watervliet	"
J. F. Keenahan	S'n.	Albany	"
F. H. Noonan	S'n.	Albany	"
W. E. Senk	Ag't.	Dover Plains	Stamford Ter.
H. W. Caney	Ag't.	Norwalk	"
G. W. Pitts	Ag't.	Middletown	Newburgh Ter.
W. W. Bauer	Ag't.	Port Jervis	"
V. T. J. Knapp	Ag't.	Middletown	"
D. S. Forson	Ag't.	Newburgh	"
B. J. Schwalbach	Ag't.	Kingston	"
W. G. Marsden	S'n.	Newburgh	"
L. E. Cleland	S'n.	Ogdensburg	Syracuse Ter.
L. K. White	Ag't.	Red Bank	New Jersey Ter.
H. B. Gould	S'n.	Red Bank	"
W. M. Wilson	S'n.	Morristown	"

BOSTON DISTRICT.—Yes, "Bill" Maney has a hobby, the same being going after very large and reputable concerns and signing them to contracts to use our products. Bill's pet is the Lombard Traction Engine Company of Waterville, Maine, who use and recommend our products as best for their Lombard Tractors. It is with just pride that Bill looks to this account, as there is nothing better on the market today than Lombard Tractors. The attention of men of other districts is respectfully called to the fact that we supply Texaco Motor Oil Extra Heavy for use on these tractors and excellent results are being obtained.



Lombard Tractor Truck

It has taken fifteen years of tireless work to produce a thoroughly tried tractor and truck. Forty of the gasoline machines were given three years practical tests in lumber woods, on the bare ground and snow, and on different classes of work before being offered on the market.

The Auto-Tractor Truck weighs 9½ tons, still the weight per square inch of bearing surface on ground is less than that of a horse's hoof.

The Lombard Tractor is a wonderful piece of equipment and it is, therefore, essential to have the very best oil (Texaco Motor Oil Extra Heavy) used in its operation.



Lombard Tractor with string of trailers

When doing tractor work it will carry from three to five tons on its own body and pull thirty to fifty tons behind it, this being controlled by the kind of roads, grades, etc.



Lombard Tractor hauling log sleds

A Lombard Tractor will work every day in the year, in mud and snow as well as on good roads.

Lombard machinery is known all over the world. Lombard Water Wheel Regulators are in use in every large water plant in the country. Lombard machinery is found in nearly every pulp mill. There never has been a Lombard invention that has not been a success, and the Lombard Auto Tractor-Truck is no exception.

TEXACO STAR

This District met with a great loss on March 8 when H. F. Snow, Agent at Swampscott Station, passed away. His death was very sudden and in his passing The Texas Company loses one of its most energetic, loyal, and capable employes. To his wife and family we extend our heartfelt sympathy.

Herman, as he was known to all, was forever on the job talking Texaco from early morning till late at night, and the results obtained at Swampscott under his direction prove that he was on the job all the while. There was a large funeral attended by members of the American Legion and many other fraternal organizations of which he was a member. The many floral tributes bespoke his popularity. The pall bearers were all representatives of The Texas Company: I. W. Eaton, F. B. Carey, I. F. Goode, W. L. West, F. L. Carter, A. F. Ulman, L. M. Henderson, George Beaton, Jr.



Exhibit at Greenfield, Mass., Auto Show

J. M. Luke had charge of this exhibit and with the assistance of Salesman Hayden a great many new accounts were opened.

"Joe" McHugh is still going like wild-fire. Better take a jump after him, boys, before he gets too much of a lead. Joe is a hustler of the first water and it will take a good sized mountain to stop him. Possibly you don't know him. Well, just watch the *Star* for his picture,—we'll get it there yet. We realize it's going to be a hard job, but then we think we can stop him long enough to get it.

J. E. McDonough, formerly Filling Station Inspector, has been appointed Agent at Worcester Refined Station. We wish him the best success.

Walter Nix and Bill Meanix are back from the school and are now putting on the finishing touches before sending in orders from their own territories.

The biggest smile in the District came walking into the office recently and behind it was Charlie Allanbrook. From in back of the smile came a box of cigars and the announcement that Mrs. Allanbrook was doing nicely, also C. J. Jr.

The Brighelmstone Club, Brighton, on April 21, was the scene of one of the most enjoyable parties held by The Texaco Athletic association. It took the form of a whist party and dance. The executives joined in and we had a great get-together. "Bob" Quigley's orchestra furnished the music. Walter Schortman conducted the whist, the winners being: 1st Prize, Al. Kadlec; 2nd Prize, Dan Cooney; 3rd Prize, Tom Rogers; and the Booby Prize went to our inimitable "Hap" Meyers. The popular win of the evening, however, was the winning of the elimination dance by Chief Accountant Murdy and Mrs. Murdy. To those who know Chief Accountant Murdy, and especially our old friend J. R. Haden, we say: "Could you imagine Bill Murdy dancing in the center of a Hall, no one else on the floor but him and his wife, and three hundred looking on and cheering?" Yes, he did it and won the prize, but we made him work for it every minute. One young lady wanted to send for the doctor as she was sure that "Bill" would faint. He didn't, and we congratulate him on his success.

TEXATIONS.—Have you been in the lion's den? No? Don't know where it is? Well, step in quietly and ask Miss Landry, she knows.

Sure, we have a pretty good police force; at least Mr. Ellwood thinks so. It's tough that we resemble others so closely; if you don't think so, ask W. R. E. That copper sure did go after W. R. E., but the old trusty Jake was close behind and acted the part of the protector, identifier, and everything else,—and they got away.

St. Louis is a pretty good place but let's talk about Boston, Sid.

Who said there was a convict in Boston???

Admitted, "Feller's Lunch" is a good place to dine; but if Sidney doesn't quit boning Tony for cigars the gang will be persona non grata.

PHILADELPHIA DISTRICT.—On the evening of April 29 Assistant Superintendent E. Nielsen conducted a meeting for the Salesmen, 35 attending. The main topic was Combination Orders. Mr. Nielsen gave a talk covering solicitation, etc. Superintendent McCarthy encouraged the men with the information that road signs were to be changed to feature the Easy Pour Can.

On their way way back from the Salesmen's Meeting in the District Office, Agent Scott of Salem, N. J., and Agent Kimber of Bridgeton, N. J., became firmly convinced that an Easy Pour Can in the car is a good thing to have along and also that an extra Ford headlight bulb or two is another necessity, for without those articles these two gentlemen would have been out of luck.



Riley Brothers, Bridgeton, N. J.

Texaco pump and window featuring E. Z. Pour Cans

TEXACO STAR



Operated by W. C. Moyer, Souderton, Pa.

All the trucks of the Moyer fleet use Texaco Products.

Auditors W. E. Green and Howard Ellwood secured a 99.6% verification of accounts for this District. The efforts of all Agents, Salesmen, and Department Heads are much appreciated by our Creditman C. H. Turner and his assistants T. L. Matthews and R. J. Kelly.

Sunday afternoon, May 8, 1921, the remains of Corporal Calvin Martzell, who before the war was employed at our Perkasio, Pa., Station, were laid to rest. Hartzell was killed in battle in France on September 29, 1918.

R. S. Ogilvie of the District Office, on April 19, became the proud daddy of a baby girl. The following day there was a box of fine cigars on Mr. Ogilvie's desk, which we enjoyed very much. The little stranger has our best wishes.

PITTSBURGH DISTRICT.—We are glad to announce the addition of new Distributors at desirable points throughout the District:

Parkersburg, W. Va.	Zero Oil Company
Pikeville, Ky.	J. S. Shaver
Marietta, Ohio	Geo. C. Wilderman
Zanesville, Ohio	Shafter Auto Supply House
Newark, Ohio	Swank Bros.

A new 750-gallon Pierce Arrow truck has been received at Youngstown and makes a fine piece of equipment, as well as a welcome addition to our delivery facilities.

Burglars Appreciate Values.—The filling station of one of our most "Consistent Texaco Boosters," McCann & Baxter of Hubbard, Ohio, was robbed recently. The parties doing the job were alive to values, as they carried away every Easy Pour Can that was in stock.

Dormont, an attractive suburb in the South Hills of Pittsburgh, might well be named *Texaco Hill*, and we nominate Superintendent Clifton for Mayor. Among those in the District Office residing on "Texaco Hill" are Messrs. Clifton, Maenamara, Worley, Richardson, Mullins, Orr, Horan, and De Rosay.

We were very sorry to hear of the illness of Agent Scott's daughter, but are pleased to learn that she is now on the way to recovery.

"Pop" De Rosay, genial billing machine operator, has been transferred to Boston and will leave for home during the next few days. Mr. De Rosay has been a valuable employe and we regret to lose him. Good-bye, Dave, and the best of luck.

P. B. Bowman, of Crater Compound fame, took an automobile ride a few days ago out in the country where he lived for 25 years and knows everybody. Unfortunately he didn't know the road. Ask Bowman how many car fares it took to get him back home.

On Monday morning, May 16, a loud voice was heard in the ante-room demanding "Where is the Chief?" We enjoyed a very pleasant visit from Mr. Symonds of The Salem Chemical & Supply Co. of Salem, Mass., an old and valued customer of the Boston District. His familiar face was a welcome sight to Mr. Clifton and Mr. Maenamara.

We have had the pleasure of brief visits from Messrs. J. T. Groves and G. R. Rowland of the New York Office.

"Economy is near to the keystone of character and success. A boy that is taught to save his money will rarely be a bad man or a failure. The man who saves will rise in his trade or profession steadily; this is inevitable."—*Gladstone.*

When you have a half hour to spare, be careful not to spend it with someone who is busy.

—*The Gateway.*



Mack Truck A-206

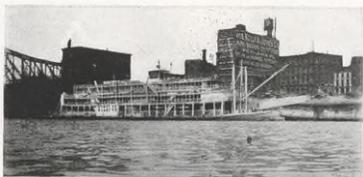
Showing Chauffeur Smith, Agent McGuire, Clerk Beck, and Warehousemen Paul and LaVelle of the Pittsburgh Warehouse. Agent McGuire and Chauffeur Smith are particularly fussy about having this picture in the Star, inasmuch as they think that with the new coat of paint and the million (?) dollars spent on repairing this truck, it is about the best there is. We might add that we can not go a mile from the Pittsburgh Warehouse without dropping into low gear, and still the maintenance of this piece of equipment is very low. Chauffeur Smith very thoughtfully sat down to give us a chance to see the truck. In the background is Duquesne University, one of the leading educational institutions in Pittsburgh. Photograph by J. B. Kriss, clerk handling operating matters in this District.



Introducing Pat

Pat is our prize white horse who has been doing "continuous duty" at Youngstown Station for seven years, and according to Stableman Joyce, the portly gentleman in the picture, he is still the best horse in the barn.

TEXACO STAR



Steamer "Homer Smith"

Pittsburgh is the home port of the "Homer Smith," an up to date steamer, the largest in use on the rivers out of Pittsburgh. It is devoted principally to passenger service. Our Leader Cylinder, Aleph, Regal, and Cetus Oils keep things running smoothly on this steamer. Photograph by J. B. Kriss.

How many who read this article can answer Edison's question as to what rivers converge at Pittsburgh? Ten seconds allowed!

NORFOLK DISTRICT.—All station organizations! Don't lose sight of our Economy Contest. The figures are slow in getting in, but they are on the way and you will receive them shortly. But don't wait for announcement of the results,—go ahead and attain them in the sweet knowledge that the announcement is sure to come along. We want to lower our 1920 operating ratio, but must be "pep-ti-mists" to do it. The man who waits for "George" to do it will certainly run up the figures for the other stations.

It is not often that the thankless job of rendering bills and collecting money calls for approval on the part of the customer. The accounting and credit department of any Company must be very cleverly organized when their work will call for such a letter as the one printed below. Superintendent Williar Thompson is to be congratulated on his sales, accounting, and operating forces.

"I enclose herewith check for \$40.32, payment of Invoices 120-139, constituting all of my present indebtedness to the company.

"I wish to take this opportunity of thanking The Texas Company, and especially its accounting force, for the absolutely ideal service which I have received since I have been in business. It has been nearly a year since I started dealing exclusively with the local



McGlamery Auto Co., Greensboro, N. C.—Ford Agency This concern began business January 1, 1912, as a small garage. It is now the largest in Greensboro. Their plant is modern in every respect, and unsurpassed in the State of North Carolina. They began using Texas Products when they started and are now 100% Texaco.

Page twenty

plant, and it is with great pleasure that I state that never in that time has there been the slightest error in my account, never a shadow of misunderstanding, nor one minute's delay in delivering the exact nature and quantity of goods called for.

"In a word, my little, almost ridiculous, account has been handled with the unfailing courtesy and meticulous care that only the dealings of millionaire customers receive from the ordinary corporations.

"Gentlemen, you are to be congratulated on your local force; from the highest ranking man in the office to the newest driver on a truck, they are the acme of courtesy and efficiency.

"Thanking you for past favors, and expressing confidence in future pleasant business dealings, I remain

"Very truly yours,

"H. S. Morris."

An event of unusual interest was the marriage of J. H. (Pat) Murfee, of the D. C., on May 21, to Miss Catherine Dunbar Minter of Norfolk. Pat has hosts of strong friends who rejoice with him in his happiness and wish for the young couple all the blessings of life. Immediately after the wedding the bride and groom left for a trip through the East, after which they will be at home to their friends in Norfolk.

The marriage of Donald L. Sasser, our hustling young agent at Durham, N. C., and Miss Mary Louise Manning of Durham, is announced to take place on June 1. The many friends of the groom in the D. O. join in congratulations.

Floridians (?) wishing to arrange financial affairs, call on our genial Chief Accountant, who is always willing to accommodate.

The first social of our Texaco Club was held in Norfolk the evening of April 21—a dance at the Arts Club. It was so enjoyable that everyone is wondering why the Club wasn't organized years ago. The Arts Club is an ideal place for such an event; the punch was plentiful if not guilty of having a "kick"; the Buick Six orchestra was in perfect harmony; and the surprise of the evening, a negro quartette who drifted into their singing from the midst of a "scrap" made a hit with all. Country Evans came dangerously near over-exerting himself applauding the quartette, and Know Pannihill, our friend with the syncopeated feet, displayed a movement that would have made Vernon Castle sit up and take notice. The Club is planning to hold other entertainments and we anticipate much pleasure as well as benefit from the organization.



John Winder's Service, Greensboro, N. C.

One of the largest and handsomest filling and service stations in Greensboro. 100% Texaco. All four of the globes shown now advertise Texaco Gasoline.

TEXACO STAR



New Station at Greensboro, N. C.

One of the handsomest and most modern oil stations in the South. Agent McLaird and his organization are working hard to make this the leading station of the District and have done splendid work during the last year.

Bowling is becoming popular with the D. O. athletes. Accounting and Sales have each organized a bowling team. They have played two series of games, the accountants winning the first, the sales boys the second!

Baseball is coming into its own, and Cobbs, Speakers, Ruths and Johnsons are being uncovered where they were never suspected. The single men and those described as "not knowing what happiness was until married, and then it was too late," have met in one game which was described by an onlooker as follows:

Shame Bachelors! It is with great chagrin that we report, judging from the score of last night's game, 130 to 24, notwithstanding the findings of scientific research to the contrary, a man can be married and still retain all of his pep and increase it.

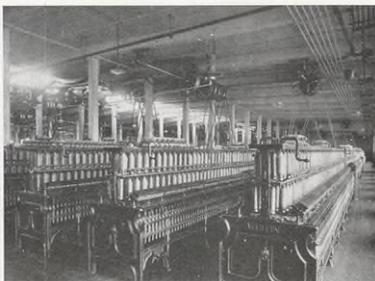
The single men protest, as an excuse for their horrible defeat, that Ira's well-fitting overalls were an unfair weapon to use in the battle, in that their vivid coloring blinded the eyes of the weaker players, such as Eriant, Byrd, and Brennan, and kept them from making any hits at all.

Just because the Hen-pecks played so well that during the game they went into the business of training pitchers, was no reason for them to make the poor Bachelors appear ridiculous by displaying the versatile



Revolution Cotton Mills, Greensboro, N. C.—Loom Room

A branch of the Proximity Manufacturing Company. In this loom room Texaco 578 Loom Oil is used exclusively.



Spinning Room in Revolution Mills

This mill manufactures Canton Flannel; has 71,000 spindles and 2,048 looms; capacity of 125,000 yards of cloth a day, using 80 bales of cotton. It ranks with largest textile plants of N. Carolina.



Dye Chamber in Revolution Mills



Testing and Folder Room in Revolution Mills

TEXACO STAR

ability of "Eddie Barton" in every position on the field. We know you're good, Jack, we know you're good,—so is Joe Godwin of the incomparable arm, and Charlie Parker who is so well weathered he doesn't even need a mask. Probably Charlie has gotten so used to stopping flatirons and rolling pins by this time he doesn't fear such a thing as a mere baseball.

Besides displaying an ability to place the ball wherever he pleased (generally in the stable beyond center field) Buck Austin showed that he had lost none of his former skill around second base, and it was feared that he was going to put a man out on second one time but the catcher's throw was wild (?).

For such a small (?) man Chief Clerk Walker played an excellent game at first, his playing being very similar to that of George Sisler.

Another game which was staged between the accounting and the sales forces resulted in a victory for the latter, but the accountants claim it was a fluke and are demanding a return match.

ASPHALT SALES DEPT.

It has been our pleasure in several issues of the *Star* to acknowledge cooperation received by the Asphalt Sales Department from other Departments of the Company. Recent cooperation which our Philadelphia Office received from Lubricating Salesman George Orr of the Pittsburgh District was typically Texaco. It seems that Mr. Orr was attending a wake, and during a conversation with the son of the deceased succeeded in interesting him in Texaco Asphalt.

Charles Pratt, formerly representative at Wichita, Kansas, is now representative for the Kansas City District territory with headquarters at Kansas City.

E. D. Sherriek, formerly in charge of the Kansas City District office as well as Assistant Division Superintendent of the Western Division, continues as Assistant Division Superintendent of the Western Division.

J. B. Elliott has been appointed representative at Atlanta, Ga., handling Texaco in South Carolina, Georgia, Alabama, and Tennessee.

"Eddie" Sheldon, formerly of the New York Office of the Asphalt Sales Department, has been transferred to our Boston Office to Assistant Superintendent Kennedy's staff of accountants.

T. H. Reed, Superintendent of the Southern Division, reports that, through efforts of R. E. Baker of the Jacksonville District, the oldest city in the United States—St. Augustine, Fla.—is using large quantities of Texaco Asphalt.

EXPORT DEPT.

Wedding Bells in Bombay.—On April 8, F. L. Reynolds, of our organization in Bombay, married Miss Margrete Dunn-Purves, a little English lady who, by her marriage to Mr. Reynolds, becomes a new American citizen. We offer best wishes to Mr. and Mrs. Reynolds.

A new Lubricating Engineer in the Philippine Islands.—Bill McLeod Mayger, born February 2, 1921, in Manila. We extend our congratulations to Mr. and Mrs. Mayger.

J. R. Pouncey arrived in New York on the S. S. *Lapland* on May 1, having been abroad for eight months visiting our European subsidiaries.



Texaco Asphalt in Brazil
On the Avenida President Wilson in Santos

E. A. Corbett, for several years connected with our Australian Organization, has returned to New York.

J. S. Gonsalves, Traveling Auditor, left for Cuba on May 4.

G. Nettle, A. L. W. Allow, and C. H. Nelson left New York May 24 for Port au Prince, Haiti, on steamer *Colon*, to look after The Texas Company's business in that territory.

Mr. Martin Farnari from the Office force of Mignaquy & Company, Buenos Aires, Argentine, visited us during May.

TEXACO PETROLEUM PRODUCTS COMPANY LTD.
Imperial House, 15, 17, 19 Kingsway, London, W.C.—2.

17th March, 1921.
The Texas Company, Export Department,
17 Battery Place, New York City.

Dear Sirs:—Whilst we are getting some very wonderful reports in regard to the efficiency of Texaco Motor Oil E. H. on various type cars, we think the report we have just received from Sykes & Company, Wilpshire Garage, Wilpshire, N.R., Blackburh, through our representative Mr. H. R. Pemberton, is about the funniest, and as it rather appeals to our sense of humor and the use to which Texaco Products can be put, we think it will be of interest to you. This reads as follows:—

"Can you beat this? Mr. Sykes is troubled with rheumatic gout. Someone advised him to try castor oil on it. Late one night he had a severe attack, and having no castor oil in the house, he thought he would try Texaco. Immediately he applied same and the pain disappeared. A friend of his, the landlord of a hotel close by, also suffers from it, and Mr. Sykes told him of his cure, and he is supplying said landlord with bottles of it. Mr. Eastwood and his men in the garage all know of this incident and swear it is quite true. It has also cured the landlord of the hotel."

Yours very truly,

(Signed) W. D. P.

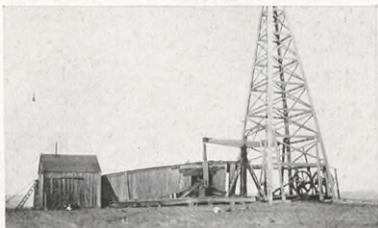
Texaco Petroleum Products Co. Ltd.



At the Australian Motor Show in Sydney
Exhibit of The Texas Company (Australasia) Ltd.

TEXACO STAR

PRODUCING DEPARTMENT



Pumping Well, Byers Lease, Petrolia, Texas
Photographed by P. S. Reid.

THE TEXAS STEAMSHIP COMPANY

THE GOLF REVIEW

After One Season's Experience
By A. Dufer (Edited by Dr. Patton)

(MOTTO): In using my driver let his fall where they may. A putter on the green is worth two mashes in the rough. An approach to the green from 85 yards is like sending your business card into the average English business man's office. Uncertain is the drive with him who has an awkward stance. A beginner in Golf may make a birdie at No. 6 but that does not prove he is one.

PIPE LINES

C. J. Benton of the Houston Office left May 26 for Louisville, Ky., to be married on June 2 to Miss Nanette Turner. This was another war time romance, and while no doubt some of the boys in the office regretted to see Benton settle down to quiet married life, they all did their best to give him an interesting remembrance of his last few days of bachelorhood. The evening before his departure was spent at San Jacinto Inn where dinner was served to thirteen of the Pipe Liners.

B. Schnapp, of the Houston Warehouse force, has been transferred to Electra where he will have charge of the Pipe Line Warehouse.

Mr. and Mrs. B. C. Walker, of Shreveport, are spending a few weeks at Marlin, Texas. We understand that this trip was planned for the benefit of Mrs. Walker and trust the hot baths will improve her health.

Mr. and Mrs. P. T. Thibodeaux, Jr., of Shreveport, La., announce the birth, on April 16, of a fine 11½ lb. baby girl.



The Sabine River, in the latter part of April, overflowed near Logansport, La., completely surrounding The Texas Pipe Line Company's pumping station. Fortunately the rise was not sudden and our men were able to build temporary concrete walls across the doors. The water rose 18 inches above floor level, but was kept out of the pump house and boiler house and no damage was done.

THE TEXACO ASSOCIATION OF NEW YORK

The organization of The Texaco Association of New York was begun at a mass meeting on Saturday afternoon, April 2, in the Whitehall building, 17 Battery Place, of over 600 employees of The Texas Company in New York and vicinity. A tentative constitution and by-laws had been drafted by a committee representing all departments, generously assisted by advice from the Legal Department. This constitution and by-laws were adopted, with a few amendments, at that meeting. During the following week balloting for the election of officers took place, which resulted:

OFFICERS

President C. E. Murphy—Asphalt Sales
First Vice President. D. Brown—Insurance
Vice President. F. D. Gatchell—Sales General
Vice President. L. D. Rose—Export
Vice President. S. H. Rice—Marine
Secretary Dr. J. Schuler—Export
Financial Sec'y. H. E. Young—N. Y. District Sales
Treasurer P. A. Masterson—General Acct'g

BOARD OF GOVERNORS

H. Block—Legal
H. D. Eccleston—Sales General Accounting
J. P. Roney—Marine
G. W. Vos—Advertising
F. J. Shipman—Government Sales
Miss H. Clapp—Export
T. E. Duggan—Traffic
W. V. Winslow—Terminal
J. A. McDonald—Terminal
J. R. Haden—N. Y. District Sales
C. E. Schreiber—Office Manager's
L. H. Clossy—Purchasing
R. E. Donohue—Asphalt Sales
W. D. Kelly—Executive
J. T. Groves—Sales General

The purpose of The Texaco Association of New York is to foster and promote a feeling of fellowship and friendship among the employees of the Company in the metropolis and vicinity. The enthusiasm which marked the formation of the association is indicated by the fact that there are now more than 1,200 members. The spirit of "All for Each—Each for All" predominates and cooperation is the keynote of all the work of the association.

The officers and board of directors and various committees are planning means of entertainment during the summer and ways of instilling the old Texaco Spirit into all athletic events. The Texaco Baseball Team plays every Saturday. Entries for a Tennis Tournament are being received.

The first great event will be launched Saturday afternoon, June 25. And it's going to be some launching! The palatial steamer, "Clermont," has been chartered for a sail on the beautiful Hudson by moonlight. The best music possible to obtain—two bands to keep everybody in every part of the vessel humming, singing, whistling, or dancing; eats and drinks at reasonable cost, or your own basket party; games and stunts everywhere aboard. We're not going to get off the boat up the river; we would not have as much fun off as on, so decided to "stay by the ship" to the last.

A man must either imitate the vicious or hate them.—*Montaigne.*

TEXACO STAR

Houston and neighboring parts had their Tenth Annual Texaco Picnic at Sylvan Beach Park on May 18, 1921. The outing was much enjoyed by a large attendance.

Some snapshots at the Picnic:



Messrs. Redman and Banker

These gentlemen entered the three-legged race under protest. One of them appears in an attitude of supplication, probably attended by a prayer that his heavy team-mate would not fall on him. If so, it was unanswered, as that is just what happened

Three-legged Race



Ernest Folk and R. J. Fitzgerald leading the field. Behind them, Messrs. Banker and Redman recovering. In background at right, Kohoe and Currie digging out after a swan dive. The winners had evidently practiced for this event, as they ran like one man.



Line-up for Sack Race

Left to right: Megarity (starter), Adams, De la Moniere, Monerief, Leon, Fitzgerald, Daniels. The judges called the finish a dead heat between Monerief and De la Moniere, and to decide the winner a coin was flipped. De la Moniere won.



Ladies' Race

Mrs. Monerief—who removed her shoes and ran stocking-footed—outclassed her opponents.

OVERALL BILL

TROUBLE SHOOTER



When the motor balks—he'll tell you why

TELL HIM YOUR TROUBLES

Address L. V. Newton, Rm. 327, 17 Battery Place, New York

1. Backfiring.— Q. "I have a 1917 Oakland which back fires through the carburetor. What causes this?" (H. R., New York.)

A. Backfiring may be caused on account of one of the following:

1. Mixture too lean. Needle valve should be opened by permitting more gasoline to enter carburetor.
2. Intake valves not seating.
3. Water in the carburetor.
4. Dirt or foreign matter in the gasoline line.

2. Noisy Timing Gears.— Q. "Give remedy, if there is one, for hum in the timing gears on Model O, 1920 Hudson Speedster. Would the installation of a fiber intermediate gear be advisable?" (C. L. C., St. Louis.)

A. If the gear hum referred to emanates from a new set of gears, it will work out with two or three hundred miles of running. If the gears have seen considerable service, then the setting has been too tight. The remedy is the installation of a new set of gears, allowing .002 inch back lash.

The installation of a fiber gear would not be advisable because the car is not designed to accommodate one. The service department of the Hudson Motor Car Co. advise that their experience with the various types of gears resulted in the adoption of the metal type. We think it would be more satisfactory to install a set of the standard gears with which the car is equipped.

3. Engine Misses.— Q. (a) At what r.p.m. will its maximum horsepower? (b) When pulling under a load the engine hits perfectly, but as it picks up speed it starts to miss, only firing on three cylinders when going about 18 m.p.h. What causes this? Have had new wiring put in and also tried a new carburetor without better results.

(c) Are any cars being made at present with transmission gears in front of differential having only one universal joint?" (I. H. C., Norwalk, Ct.)

A. (a) The engine of this car is of the moderate speed type, and while we have not the exact speed record of the engine, its peak horse-power is developed at about 2,200 r.p.m.

(b) This is generally an indication that the points of the breaker are set too far apart. Sometimes a similar condition is manifested by an over-rich mixture. An over-rich mixture will generally allow the engine to operate satisfactorily when under a heavy load, such as rapid acceleration, but when the demand for power is released or reduced the engine will not hit as evenly. This condition may be caused by more than the carburetor. That is, a leaky vacuum tank valve will cause the engine to flood through the manifold vacuum connection.

4. Ford Rebuilding.— Q. "What speed should be obtained by equipping Ford Engines with 8-valve overhead attachment, Atwater Kent Ignition, counterbalance and 2½ to 1 ratio? What size carburetor would give best results, 1¼ or 1½? What speed ought to be obtained with engine equipped as mentioned with standard gear ratio?" (J. L. G., Norfolk, Va.)

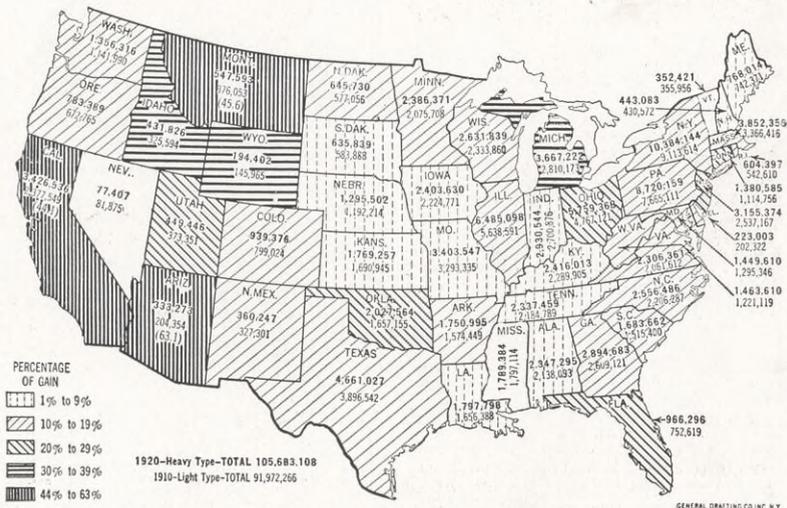
A. If the Ford Engine is equipped with an 8-valve overhead attachment, carburetor size increased to 1¼ in., and the gear ratio changed to 3 to 1, the car ought to make about 65 m.p.h. It is impossible to install gears that will give a 2½ to 1 ratio without changing the axle housing. If the car is equipped as outlined and the standard gear ratio is used, the car will probably make between 55 and 60 m.p.h.

SUGGESTIVE INDEX OF CURRENT ARTICLES

THE MAIN INTEREST IS INDICATED BY CLASSIFICATION OR BRIEF COMMENT

Journals cited are gladly loaned, if in our library, to persons connected with the Company. The journal or journals called for will be sent by return mail, unless in the hands of some one who has made a previous request—and in the latter case, as promptly as possible. Please give full and exact mailing address.

- NATURAL GAS** Other Side of Natural Gas Business, by Dr. M. P. Cullinan.—*Petroleum Magazine*, May 1921.
 "If politics were eliminated and public educated, maybe the industry would make some money."
- PRODUCING** Geological Survey—Covering Time from 1867 to 1873, by G. W. Crouse and Charles Schwanecky.—*The Oil and Gas Man's Magazine*, Spring 1921.
- SALES** Plans for Finest Fill Station.—*Petroleum Magazine*, May 1921.
- LUBRICATING** Lubrication of Refrigeration Machinery.—*Lubrication World*, April 1921.
 Lubricating Steam Cylinders in Boiler Rooms, by A. W. Knight.—*Lubrication World*, April 1921.
- GENERAL** The Uses of Adversity, by George E. Roberts.—*The Nation's Business*, May 1921.
 View the Labor Problem in Perspective, by Harry Tipper.—*Automotive Industries*, April 28, 1921.
 Man Building versus Man Destroying Organization, by G. Sumner Small.—*Industrial Management*, April 1921.
 "Basic principles in the development of initiative, responsibility, and enthusiasm."
 Striking Survey Shows Success of Farmer-Owner with Tractor, by John C. Wooley.—*Automotive Industries*, April 21, 1921.
 My Business Came Face-to-Face with Problems Like Today's (Series "My 64 Years in Business"), by A. B. Farquhar.—*System*, May 1921.



HOW THE GAIN IN POPULATION, FROM 1910 TO 1920, IS DISTRIBUTED.

In extreme contrast to California, Montana, and Arizona, with their gains of 44.1, 45.6, and 63.1 per cent., respectively, are the three widely separated States of Nevada, Vermont, and Mississippi (shown white on the map), with decreases of 5.5, 1, and .4 per cent.—*Literary Digest*.

Here's some True Talk!

*This actually occurred and it is so good
that we want to pass it on
as it happened*

ONE DAY LAST WEEK a man dropped in to see us on business. He picked up a leaflet describing the Texaco Easy Pour Can while waiting to be shown into our office.

He came into our little sanctum and before broaching his regular business, said, "Say, Mr. V., can't I have some of these shipped up to my summer place? Gosh, they're great! If I had known about them last year I would have saved a little repair bill of some Two Hundred Dollars."

Scenting a story, we asked him to be seated and give us the "How" and the "Why." He spoke as the newspaper reporters have it, "Substantially as follows":

"I have to tell you first that I have a little summer place up near Greenwood Lake and I drive into the city every week day, and when I drive, I drive! I seldom hit less than 30 miles, and I generally drive in by the back road to avoid traffic.

"I was rolling along one hot Monday morning, and could tell that a cylinder was missing. I looked at my indicator and saw it waving back and forth like this—the engine was nearly boiling over. I found I was short of oil.

"Along this road there isn't a filling station or a garage for some seven miles and I had to keep on driving.

"After that my No. 5 cylinder leaked oil. It was badly burned, scored, and carbonized.

"I had to lay up the car—and I have just heard the bad news from the repair man—Two Hundred and some odd Dollars. Just because I didn't have a little extra oil along.

"That's why I want some of these Texaco Easy Pour Cans. Can you ship about 10 of them?"

"We can do better than that"—we said—"We will send you a full case."

"How many is that?"

"Twenty-two-quart cans to a case."

"That's fair enough! I'll use them up this summer. They are mighty fine things to have around.

"From now on I'll have one in my car always, and I can see where a stock of them in my little garage will come in handy.

"Just as you say in your little folder, 'punch the seal and pour out the contents, and don't worry about stowing away a greasy can or an oil funnel!'"

Thereupon we rang up the Sales Department, took his order for a case in the right grade for his car, and from now on our friend will be insured against motor trouble from this source, and he is always going to have good oil—Texaco Motor Oil—when he needs it.

A 'phone to our nearest office or station or a call on dealer near you will give you the same comfort and protection. Buy the Texaco Easy Pour Can by the case.

TEXACO MOTOR OIL

Light, Medium, Heavy & Ex. Heavy
in the Easy Pour
Two Quart Can.



THE TEXAS COMPANY, Dept. Z,
17 Battery Place, New York City



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