



WESTIN HOTELS

Homefront

For Westin Hotels & Resorts Corp. Office Employees

February 2, 1988

TO SOME FOLKS, JANUARY 31 MAY HAVE BEEN JUST THE END OF THE MONTH...

But to us at Westin it was the day that we changed from 'An Allegis Company' to an Aoki company with the finalization of official documents.

In line with that transaction, here are some of the revelations and expectations that came out of CEO Harry Mullikin's presentation to the corporate office employees on January 21, which some of you may have missed:

* The purchase of Westin was the largest in history of an American company by a Japanese concern.

* The Aoki Corporation is the owner of Westin. The publicized financial interest of The Robert M. Bass Group was directed toward a percentage (70 percent) purchase/ownership of The Westin Plaza. (That hotel will continue to be operated by Westin, Mullikin noted.)

* It's expected that three Aoki executives will be establishing offices here at corporate headquarters. They were identified as a corporate officer, a financial person and an operations person.

* Aoki executives have indicated their intent to have Westin operate their three planned

or under construction hotel projects. They are a 750-room hotel located at Disney's Epcot Center in Florida, a 1000-room resort complex in Cancun, Mexico and a 750-room hotel in Shanghai.

* Aoki has expressed interest in pursuing an active growth plan for Westin's hotel operations with a particular focus on American and Asian destinations.

* As to the question of continuing current employee benefits, Mullikin felt that, based on a generally favorable employer-employee relationship common with most Japanese companies, these benefits are very likely to remain.

* In their decision to purchase Westin, Mullikin noted that Aoki was most favorably impressed with the caliber of Westin's hotels, the quality of its people and service excellence.

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WHAT ABOUT THE CREDIT UNION?

When it was known last year that Westin would be changing ownership, the word from the United Air Lines Employees' Credit Union was that certain changes would take effect once that sale was consummated. Well that sale has been consummated, but as a result of some negotiating, the UAECU has agreed to continue business as usual with Westin people until the

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end of the first quarter or March 31, 1988. This means that you can continue to make deposits and take out loans as well as any other normal Credit Union activity you've done in the past, until the end of March.

Meanwhile, efforts are being made in researching other credit union association possibilities, but no decisions have been reached at this time.

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YOUR DEAL?

Can't get in enough bridge playing or would just like to keep your hand in the game? Well, you might want to contact Marc Fox or Mary Barbara Brauer in Human Resources. They're looking for two more players to make a friendly foursome for occasional lunchtime bridge sessions. Call Marc on x8994 or Mary Barbara on x3146.

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WERE YOU THE BERGMAN'S SHOPPER?

The woman at the other end of the line said she was with Bergman Luggage and that just before Christmas a male shopper from Westin was in the store asking about a particular type of shoulder bag, and she told him that they no longer carried them. True, but she did discover there were about four such bags in the stock room. If you were that Westin shopper and are still interested, Bess at Bergman's has one for you. Call her at 488-3005.

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HIT AND RUN

There are reports circulating about parking garages in the area being hit by car break-in thieves

who run off with car stereos or whatever items that can be picked up. So far, the Westin garage has had no such reported incidents, but you're advised to play it safe.

Some suggestions: Keep any packages or valuables out of sight or locked in you trunk. Be sure to lock your car. Park near other cars. Report any suspicious activity to the garage attendant.

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SMART MONEY SMARTS

If you are a Smart Money Plan participant and are thinking about changing your investment mix for next quarter (to begin April 1), a reminder that you might want to be making that decision soon. Deadline for submitting your Change Forms to the Group Benefits office is Wednesday, March 2. Need Change Forms or have questions? Call Teresa Fields on x8957 or Teresa Langseth on x5080 for assistance.

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PEOPLE

A Westin Welcome To:

Garnett Schultz, Analyst Programmer, EAS; Rowena Mondares, Information Processing Secretary, MKTG; Julie Jess, Secretary, F&B; Rachel Karlin, Receptionist, MIS; Stephanie Flaherty, Employee Relations Asst., H.R.; James Tippett, Architectural Space Planner, D&C; Christopher Baum, Director of Advertising & Public Relations, MKTG; Kevin Hylton, V.P. & Corporate Controller, FINANCE.

Moving Around:

Patricia Flourney, Payroll Clerk, EAS to Expediter, FORMA.

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